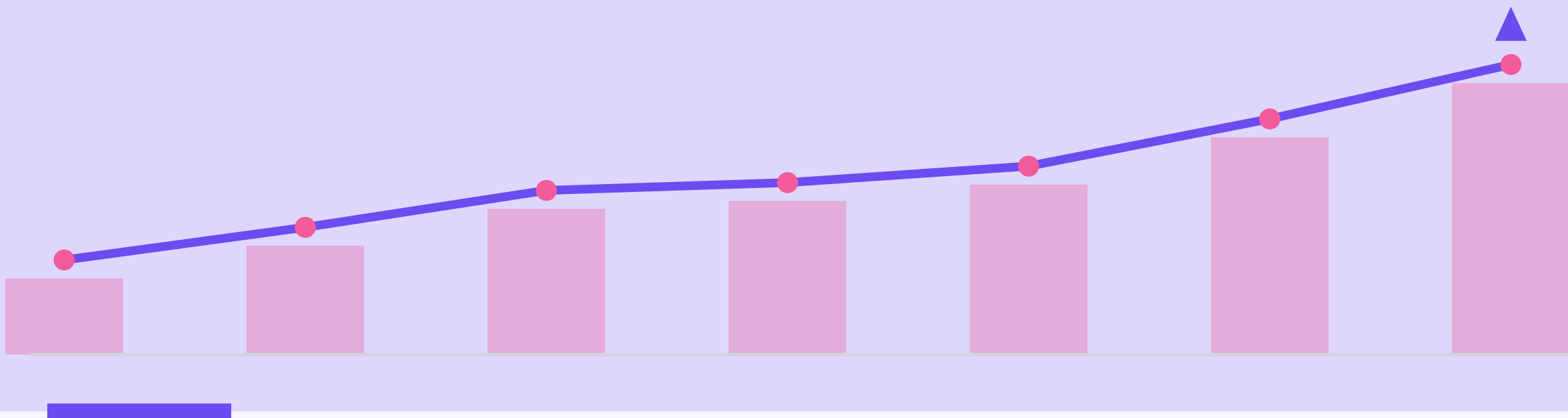




Half-Year Business Update

Crestline Foods · H1 2026

Strategy & Finance · H1 2026 · Leadership team

Agenda

- 01** Highlights
- 02** Performance
- 03** Operations
- 04** Outlook



Image

Highlights of the period

₹48 Cr

revenue, up 18% year on
year

2,140

active business
customers

94%

on-time delivery

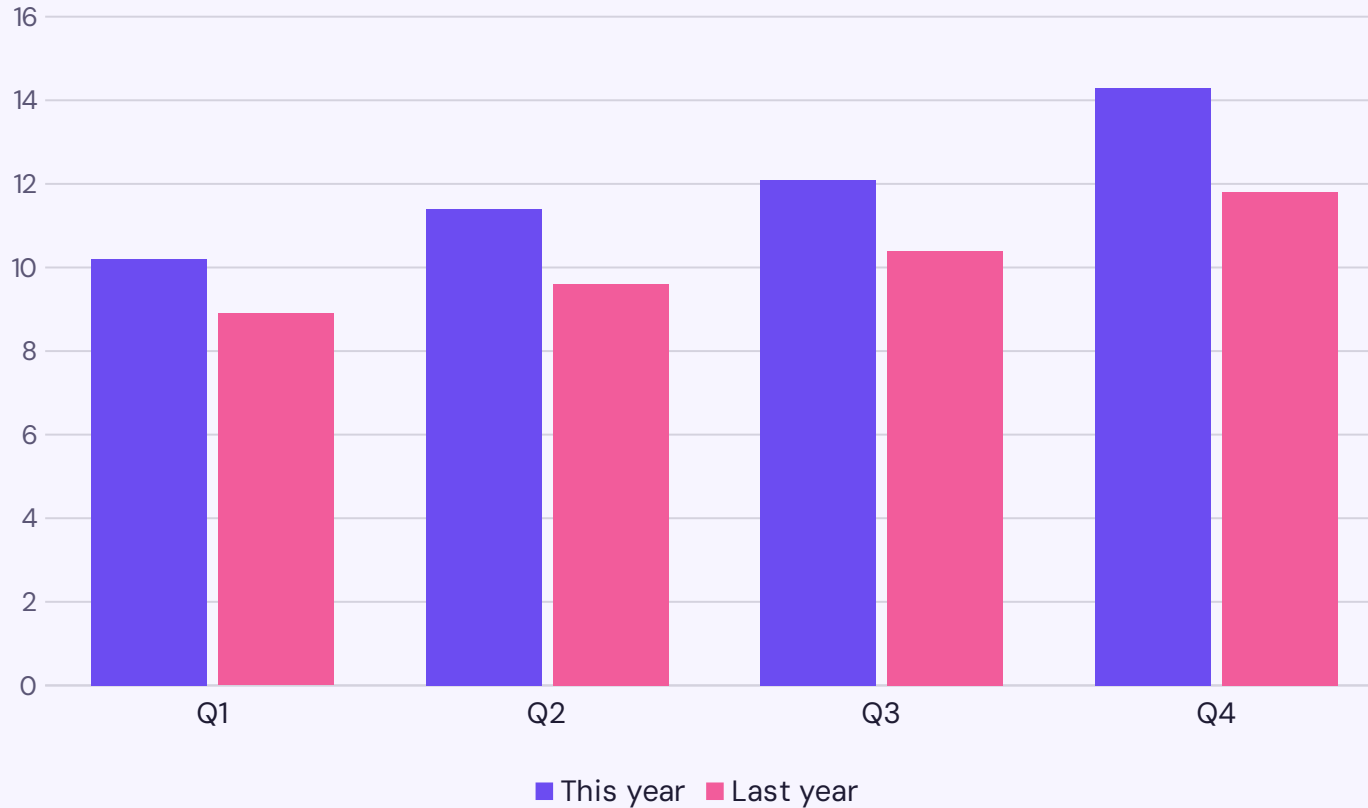
All figures are sample data.



**New product lines now
contribute a third of
revenue.**

Executive summary

Revenue by quarter



Growth was strongest in the second half as new contracts came online.

Sample data for illustration — replace with your own figures.

Segment performance

Segment	Revenue	Growth	Margin
Snacks	₹20.2 Cr	+21%	24%
Beverages	₹13.4 Cr	+15%	19%
Ready meals	₹8.6 Cr	+12%	17%
Institutional	₹5.8 Cr	+9%	14%

Sample data.

Operational priorities

01

Efficiency

Automate reporting and cut month-end close to five days.

02

Quality

Bring complaint resolution under 48 hours.

03

People

Launch a manager development programme.

Where we stand

S

Strengths

Loyal customer base
Strong delivery record

W

Weaknesses

Manual processes
Thin bench in sales

O

Opportunities

New regions
Digital self-service

T

Threats

Price competition
Rising input costs

Plan for next year

Q1

Systems

New ERP go-live

Q3

Products

Launch premium tier

Q2

Markets

Enter two new regions

Q4

Scale

Double partner network

Decisions needed

- Approve the regional expansion budget
- Confirm hiring plan for sales and support
- Agree on the new pricing structure
- Nominate owners for each priority

Discussion

Thank you — questions and decisions.

Strategy & Finance team