



BUSINESS REVIEW

Quarterly Performance Report

Bluepeak Logistics · Q3 2026

PREPARED BY
Strategy & Finance

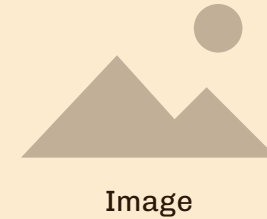
PERIOD
Q3 2026

AUDIENCE
Leadership team



Agenda

- 01 Highlights
- 02 Performance
- 03 Operations
- 04 Outlook



SECTION 01

HIGHLIGHTS



Highlights of the period

₹48 Cr

revenue, up 18% year on
year

2,140

active business
customers

94%

on-time delivery

All figures are sample data.

KEY IDEA

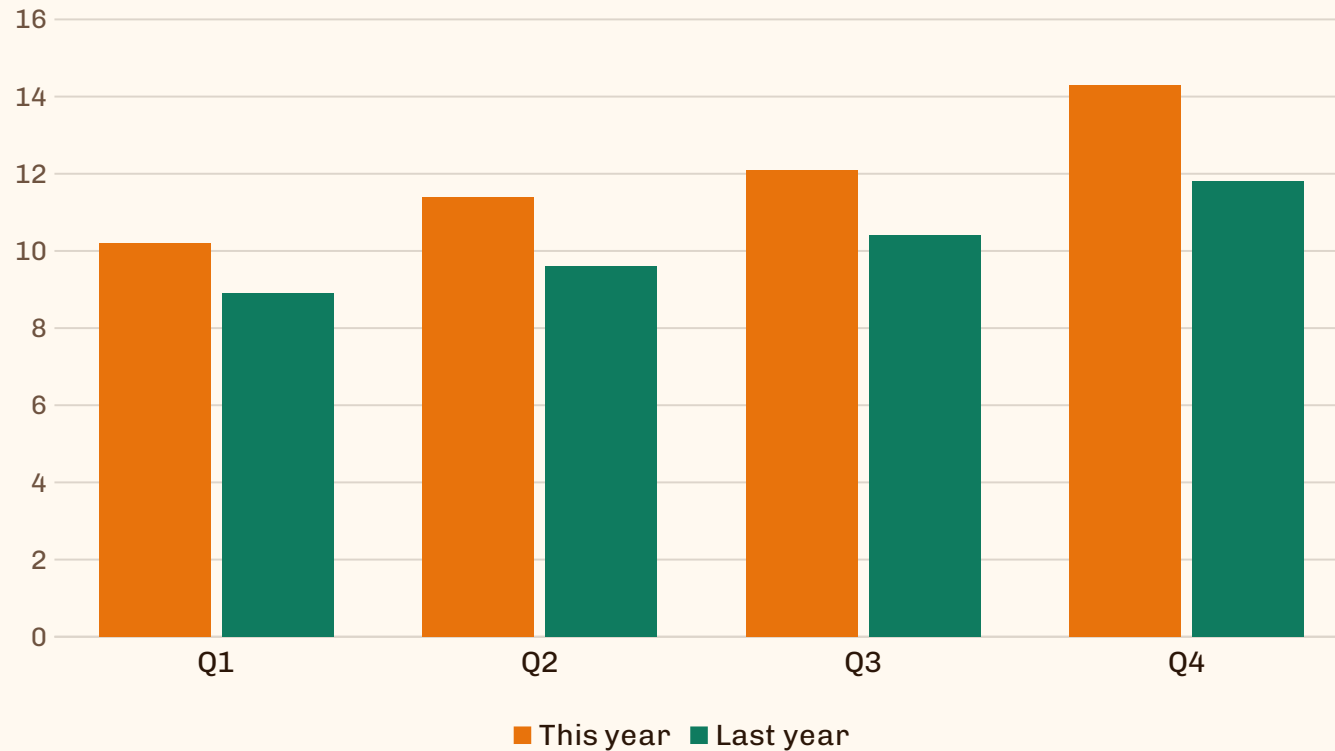
Volumes grew while costs per shipment fell for the third quarter running.

Executive summary

SECTION 02

PERFORMANCE

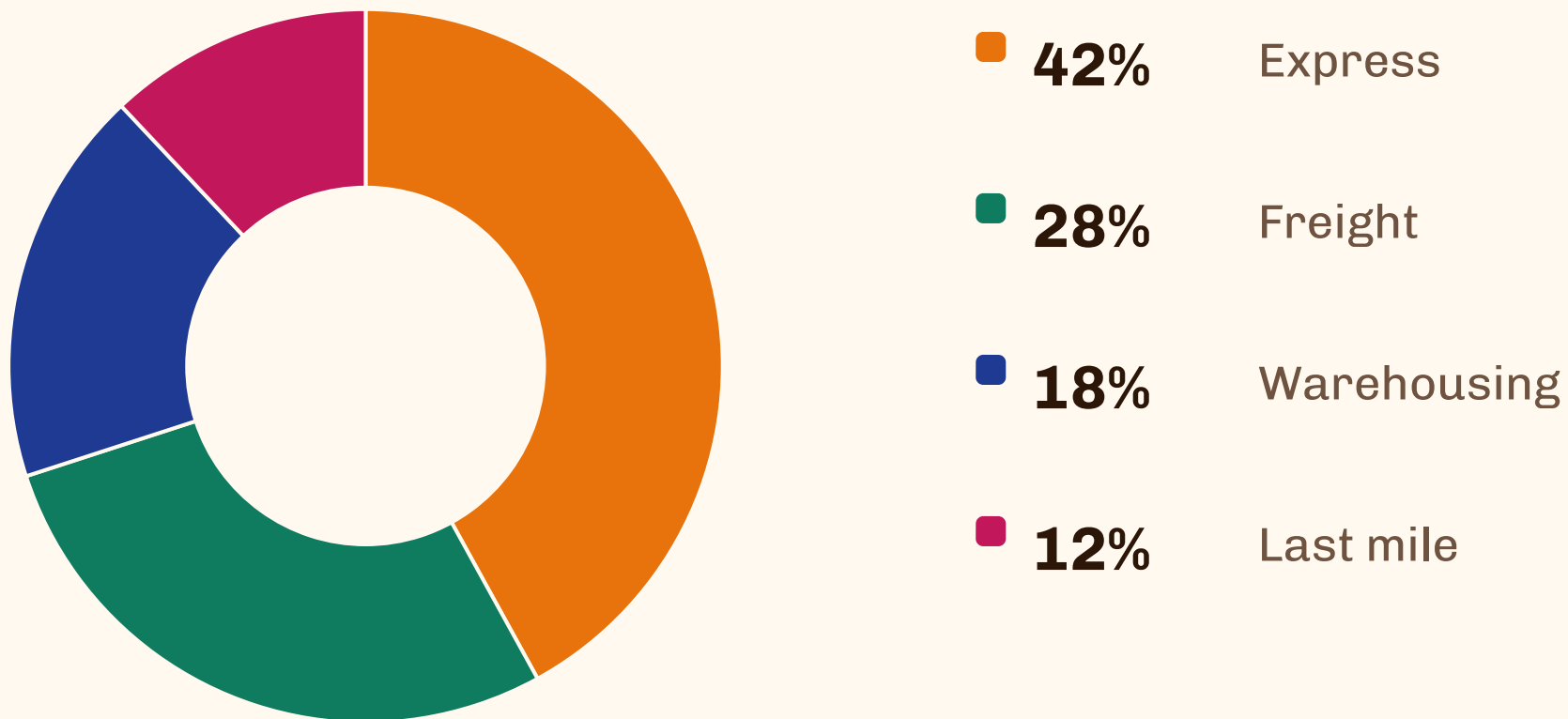
Revenue by quarter



Growth was strongest in the second half as new contracts came online.

Sample data for illustration — replace with your own figures.

Revenue mix



Sample data for illustration.



Segment performance

Segment	Revenue	Growth	Margin
Express	₹20.2 Cr	+21%	24%
Freight	₹13.4 Cr	+15%	19%
Warehousing	₹8.6 Cr	+12%	17%
Last mile	₹5.8 Cr	+9%	14%

Sample data.

SECTION 03

OPERATIONS



Operational priorities

01

Efficiency

Automate reporting and cut month-end close to five days.

02

Quality

Bring complaint resolution under 48 hours.

03

People

Launch a manager development programme.



Customer satisfaction

4.6/5

average rating

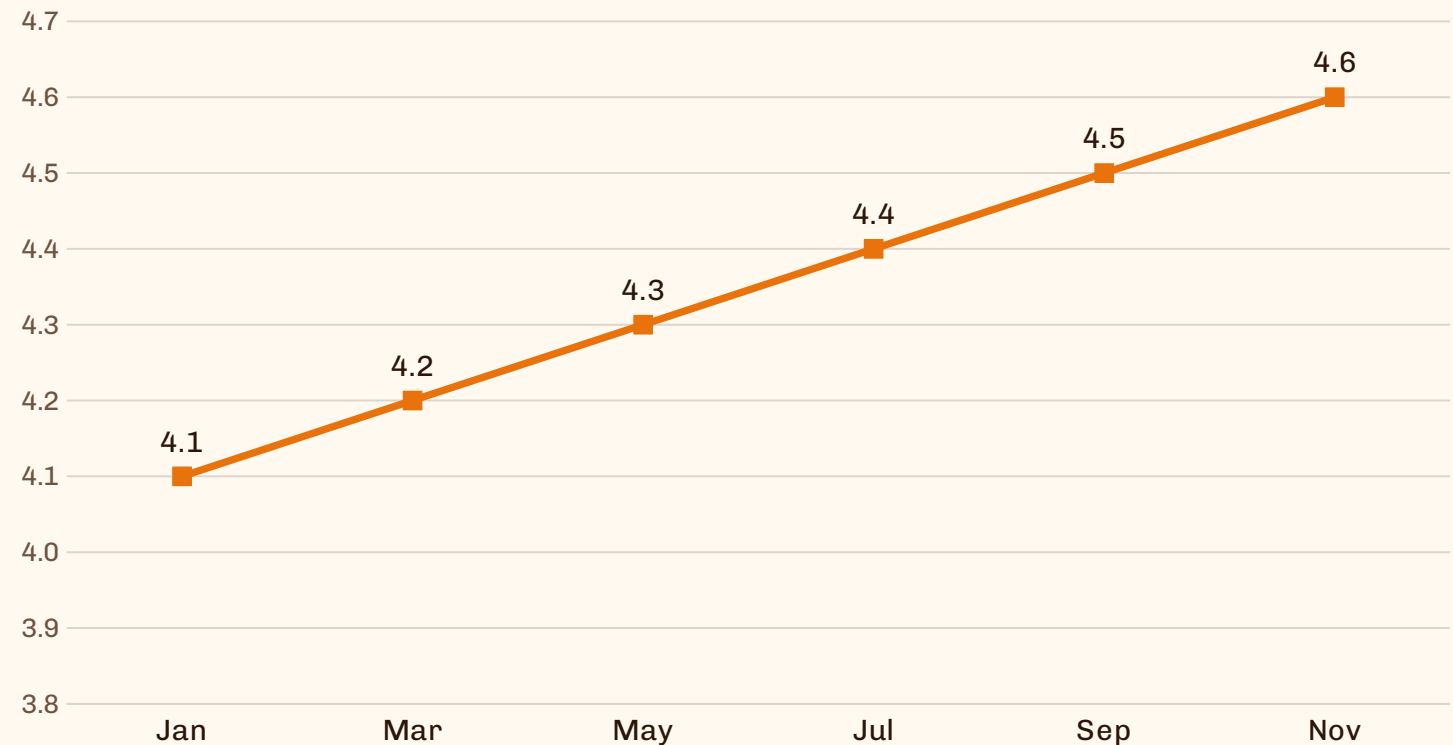
62

net promoter score

-18%

fewer complaints

Sample data for illustration.





Where we stand

S

Strengths

Loyal customer base
Strong delivery record

W

Weaknesses

Manual processes
Thin bench in sales

O

Opportunities

New regions
Digital self-service

T

Threats

Price competition
Rising input costs

SECTION 04

OUTLOOK



Plan for next year



Targets vs this year

This year

- Revenue ₹48 Cr
- 2,140 customers
- 94% on-time delivery

vs

Next year target

- Revenue ₹58 Cr
- 2,700 customers
- 97% on-time delivery



Decisions needed

- Approve the regional expansion budget
- Confirm hiring plan for sales and support
- Agree on the new pricing structure
- Nominate owners for each priority

Discussion

Thank you — questions and decisions.

Strategy & Finance team