



BUSINESS REVIEW

Management Report

Orbit Auto Components · H2 2026

PREPARED BY
Strategy & Finance

PERIOD
H2 2026

AUDIENCE
Leadership team



Agenda

01 Highlights

02 Performance

03 Operations

04 Outlook



Image

01

HIGHLIGHTS





Highlights of the period

₹48 Cr

revenue, up 18% year on
year

2,140

active business customers

94%

on-time delivery

All figures are sample data.

New EV parts line ramps ahead of plan.

Executive summary

02

PERFORMANC E





Revenue by quarter

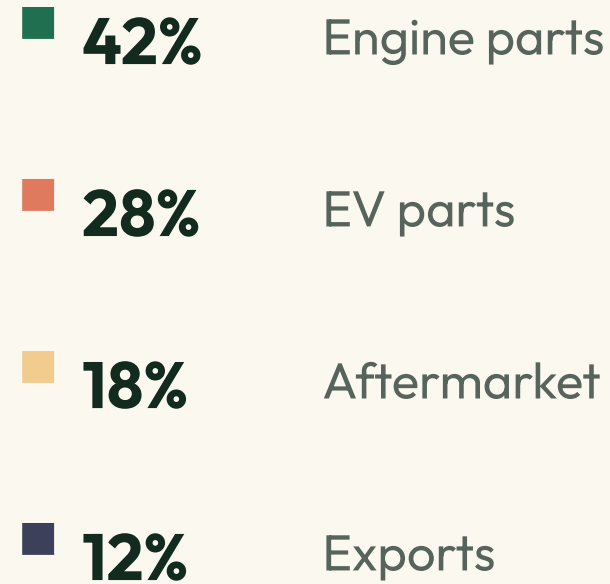
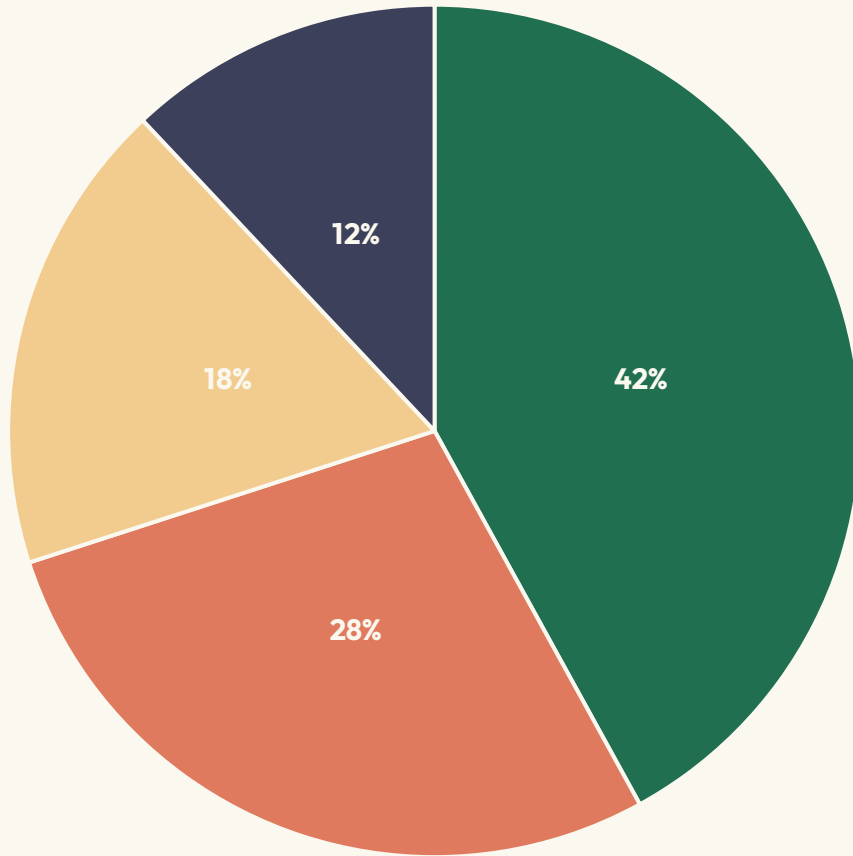


Growth was strongest in the second half as new contracts came online.

Sample data for illustration — replace with your own figures.



Revenue mix



Sample data for illustration.



Segment performance

Segment	Revenue	Growth	Margin
Engine parts	₹20.2 Cr	+21%	24%
EV parts	₹13.4 Cr	+15%	19%
Aftermarket	₹8.6 Cr	+12%	17%
Exports	₹5.8 Cr	+9%	14%

Sample data.

03

OPERATIONS





Operational priorities



Efficiency

Automate reporting and cut month-end close to five days.



Quality

Bring complaint resolution under 48 hours.



People

Launch a manager development programme.



Customer satisfaction

4.6/5

average rating

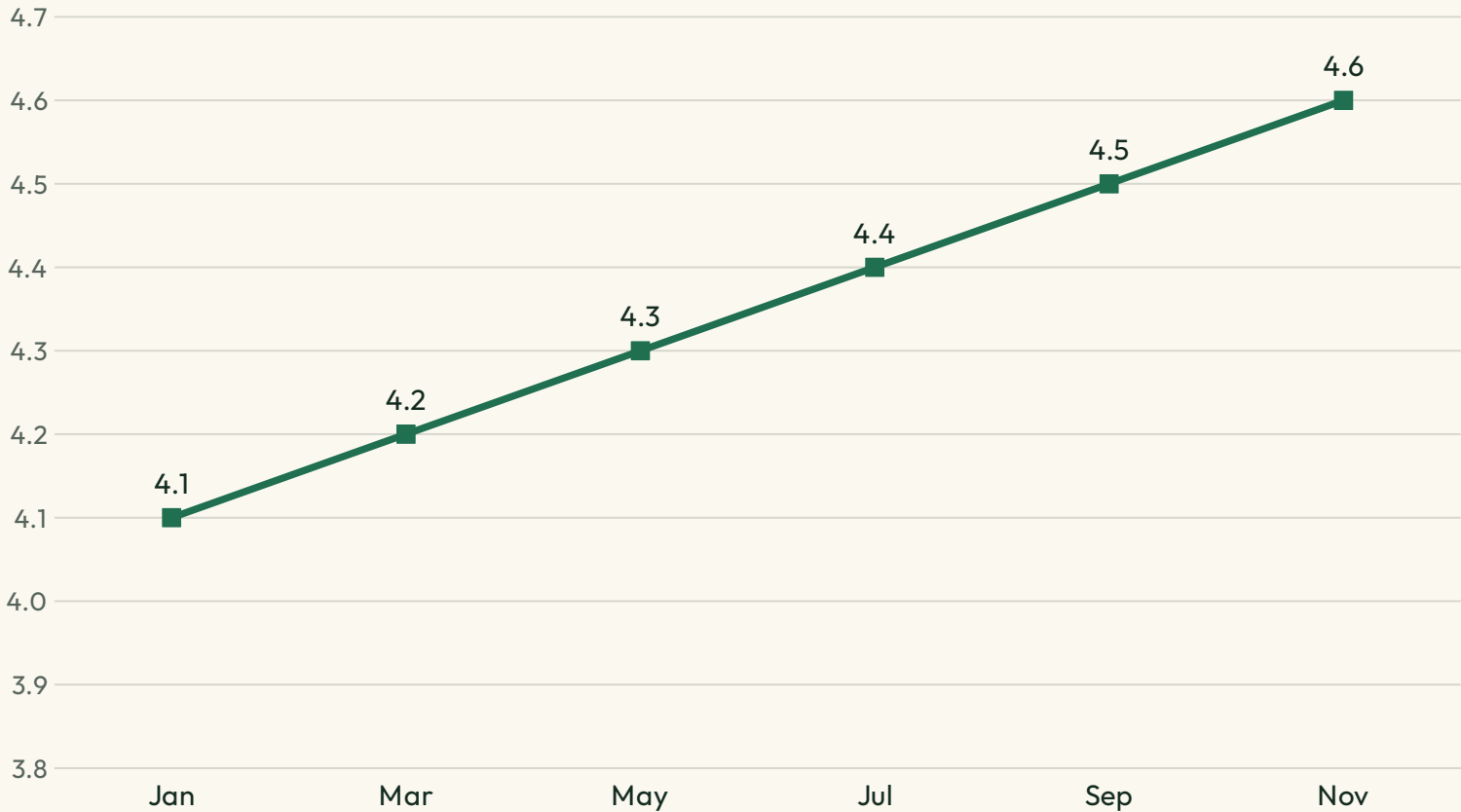
62

net promoter score

-18%

fewer complaints

Sample data for illustration.





Where we stand

S

Strengths

Loyal customer base
Strong delivery record

W

Weaknesses

Manual processes
Thin bench in sales

O

Opportunities

New regions
Digital self-service

T

Threats

Price competition
Rising input costs

04

OUTLOOK





Plan for next year

Q1

Systems

New ERP go-live

Q3

Products

Launch premium tier

Q2

Markets

Enter two new regions

Q4

Scale

Double partner network



Targets vs this year

This year

- Revenue ₹48 Cr
- 2,140 customers
- 94% on-time delivery

vs

Next year target

- Revenue ₹58 Cr
- 2,700 customers
- 97% on-time delivery



Decisions needed

- Approve the regional expansion budget
- Confirm hiring plan for sales and support
- Agree on the new pricing structure
- Nominate owners for each priority

Discussion

Thank you — questions and decisions.

Strategy & Finance team