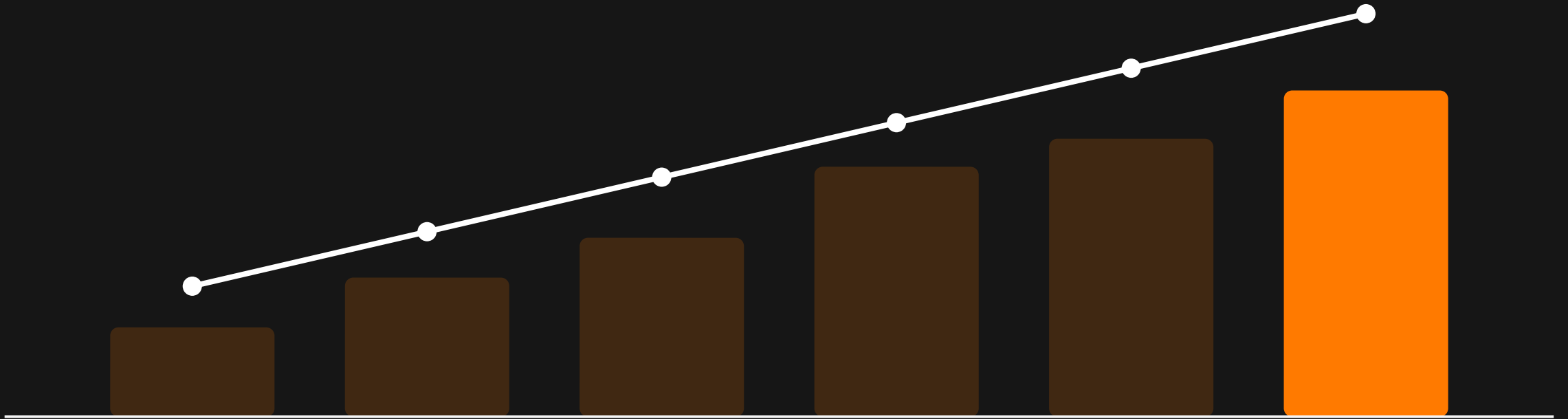




Board Pack — Full Year

Quarterly results, risks and plans in one deck

02 | Course map

- 01 Management Report
- 02 Board Meeting Update
- 03 Half-Year Business Update
- 04 Annual Business Review
- 05 Quarterly Performance Report
- 06 Quarterly Business Review



Image

01

MANAGEMENT REPORT

KEY IDEA

Orbit Auto Components • H2 2026

Section 1 • Management Report

05 | Highlights of the period

₹48 Cr

revenue, up 18% year on
year

2,140

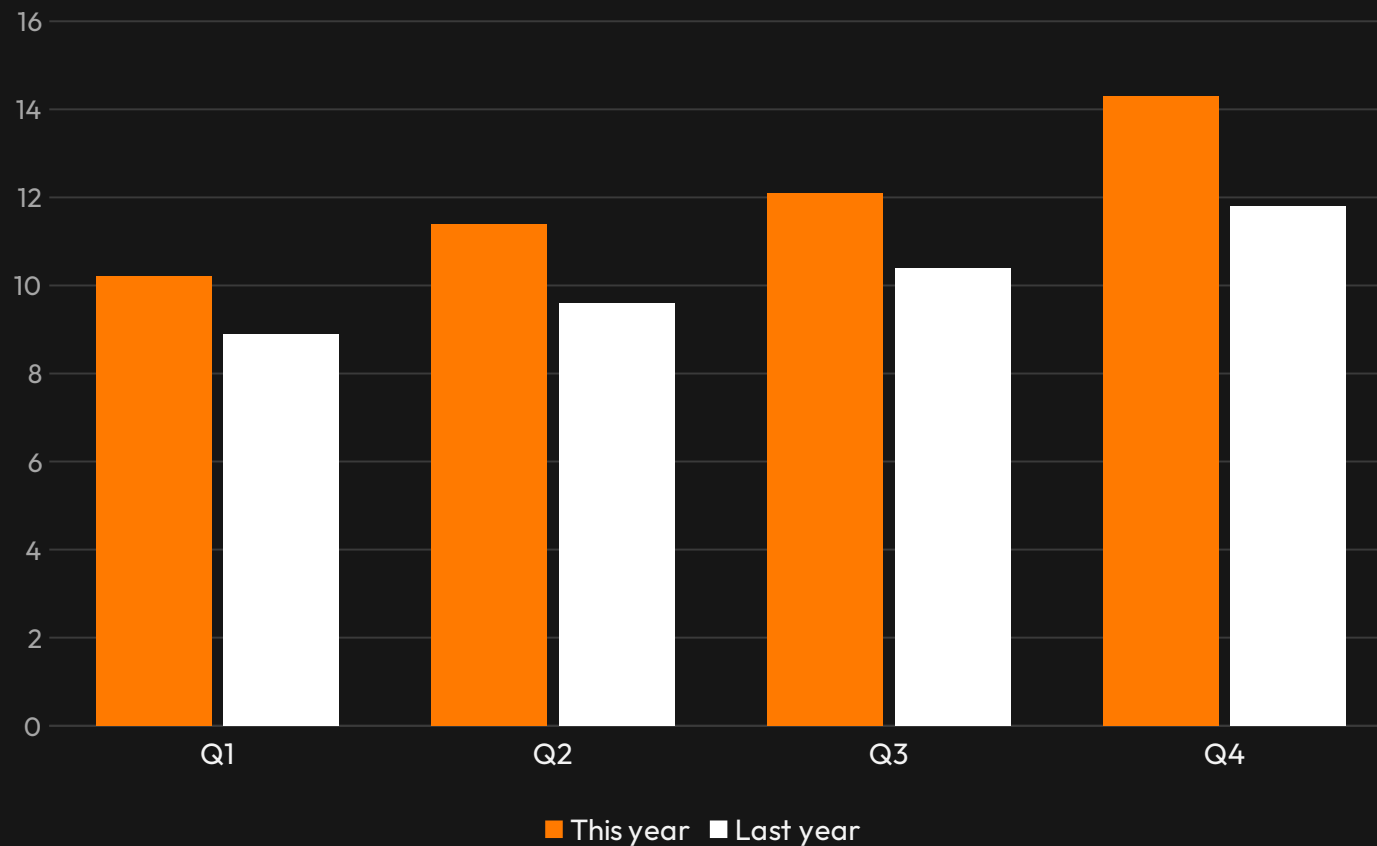
active business customers

94%

on-time delivery

All figures are sample data.

06 Revenue by quarter

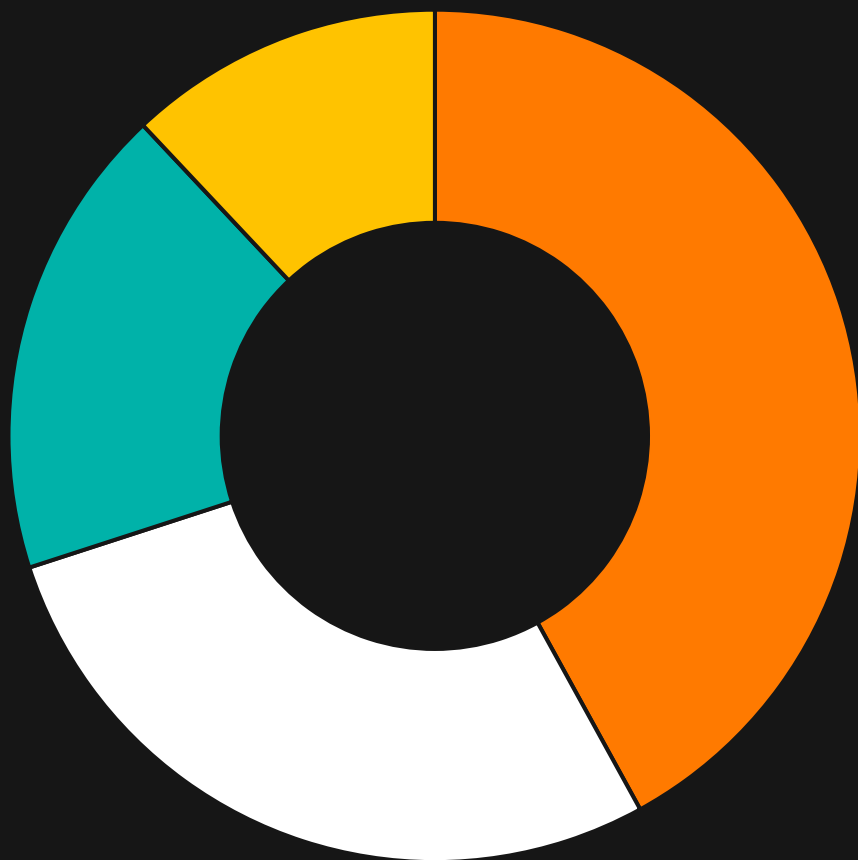


Sample data for illustration — replace with your own figures.

Growth was strongest in the second half as new contracts came online.

07

Revenue mix



■ 42% Engine parts

■ 28% EV parts

■ 18% Aftermarket

■ 12% Exports

Sample data for illustration.

08 | Segment performance

Segment	Revenue	Growth	Margin
Engine parts	₹20.2 Cr	+21%	24%
EV parts	₹13.4 Cr	+15%	19%
Aftermarket	₹8.6 Cr	+12%	17%
Exports	₹5.8 Cr	+9%	14%

Sample data.

09 | Operational priorities

1

Efficiency

Automate reporting and cut month-end close to five days.

2

Quality

Bring complaint resolution under 48 hours.

3

People

Launch a manager development programme.

10 | Customer satisfaction

4.6/5

average rating

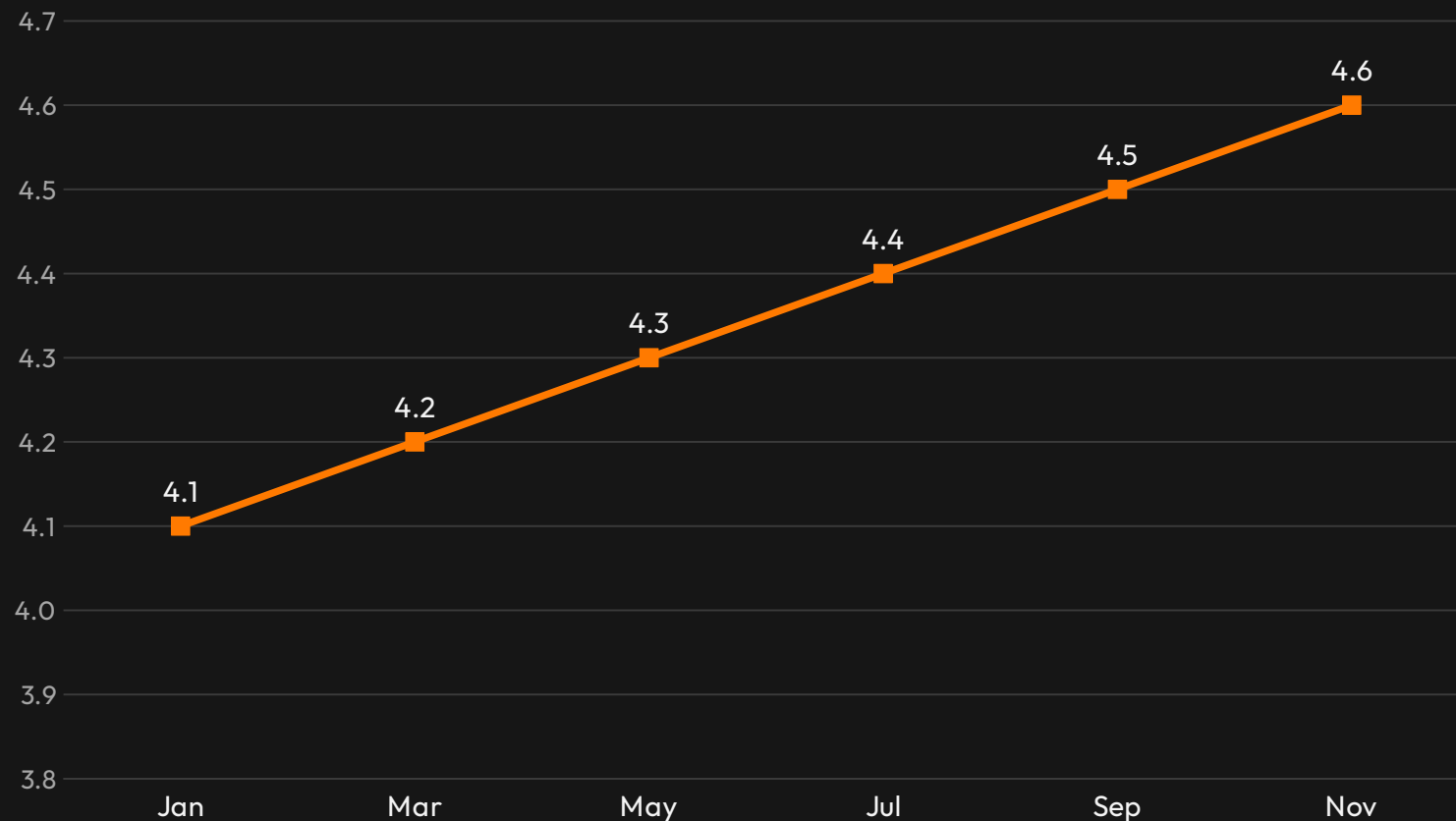
62

net promoter score

-18%

fewer complaints

Sample data for illustration.



Where we stand

S**Strengths**

Loyal customer base

Strong delivery record

W**Weaknesses**

Manual processes

Thin bench in sales

O**Opportunities**

New regions

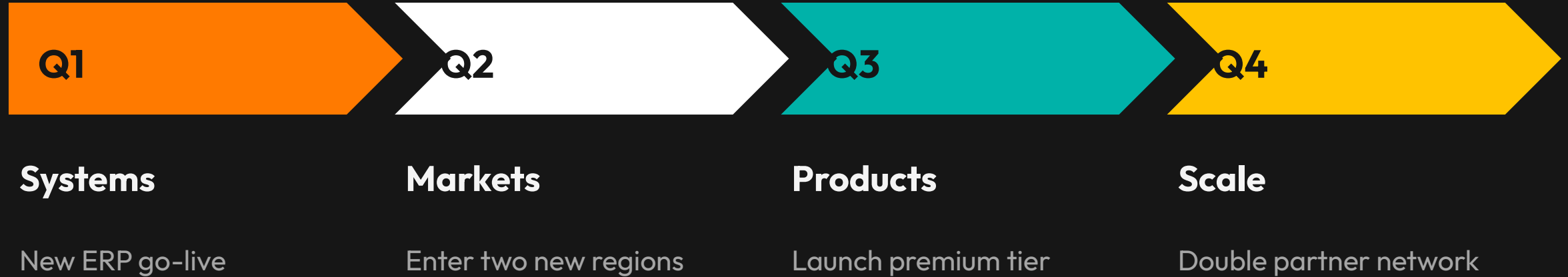
Digital self-service

T**Threats**

Price competition

Rising input costs

12 | Plan for next year



13 | Targets vs this year

This year

- ✓ Revenue ₹48 Cr
- ✓ 2,140 customers
- ✓ 94% on-time delivery

Next year target

- Revenue ₹58 Cr
- 2,700 customers
- 97% on-time delivery

14 | Decisions needed

- Approve the regional expansion budget
- Confirm hiring plan for sales and support
- Agree on the new pricing structure
- Nominate owners for each priority

02

BOARD MEETING UPDATE

KEY IDEA

Meridian Healthcare · Q2 2026

Section 2 · Board Meeting Update

17 | Highlights of the period

₹48 Cr

revenue, up 18% year on
year

2,140

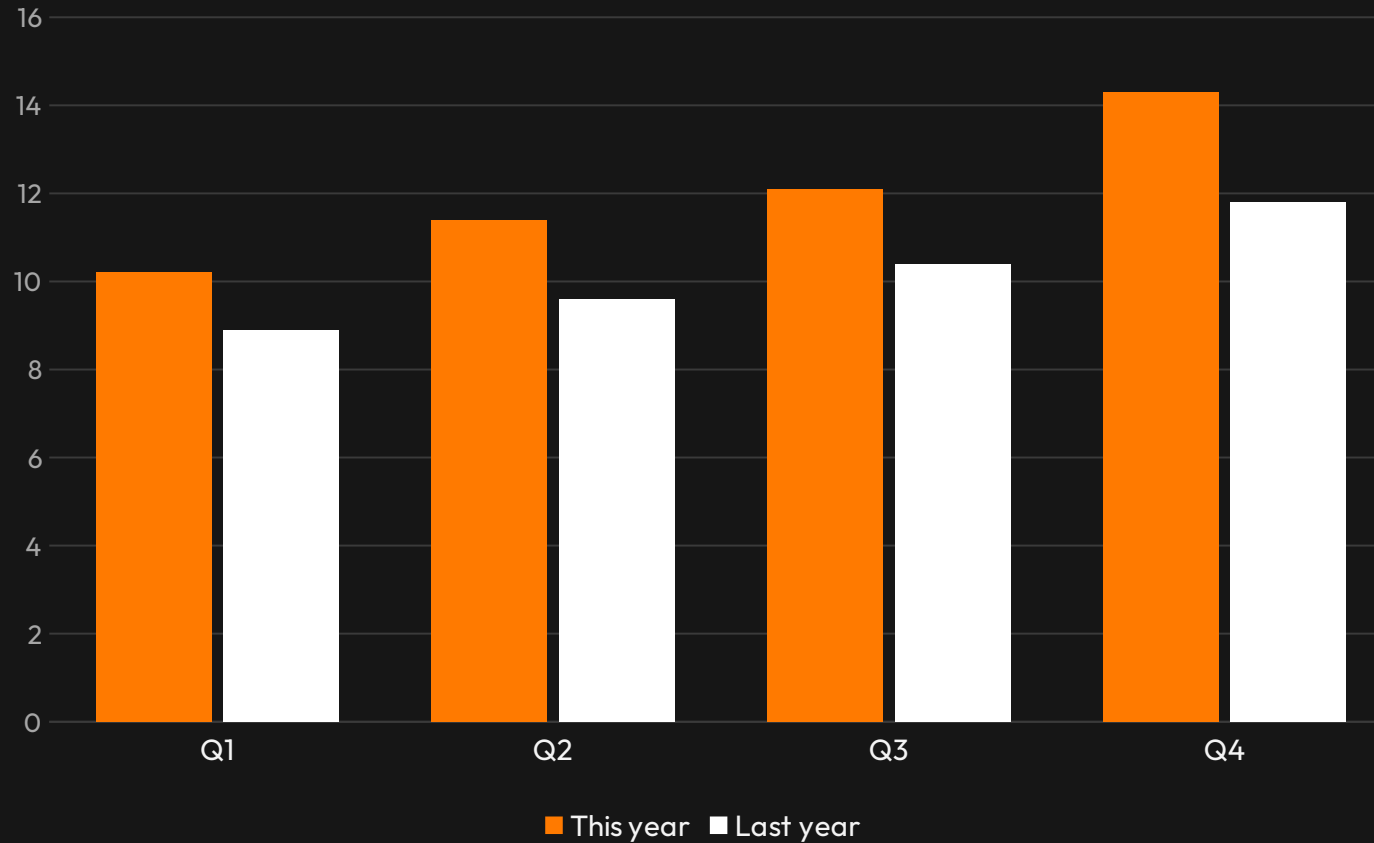
active business customers

94%

on-time delivery

All figures are sample data.

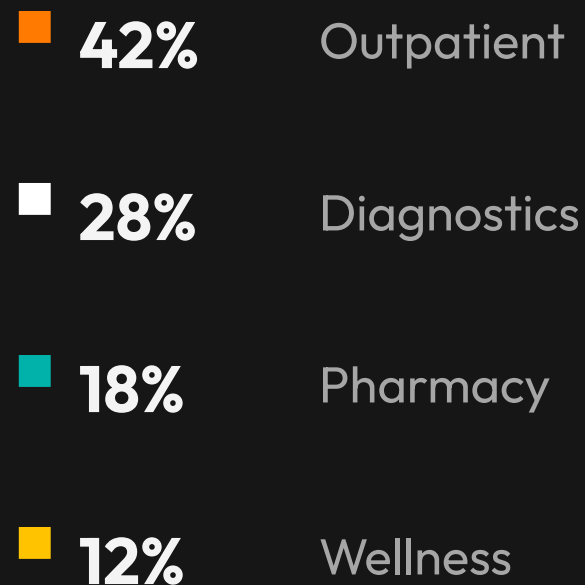
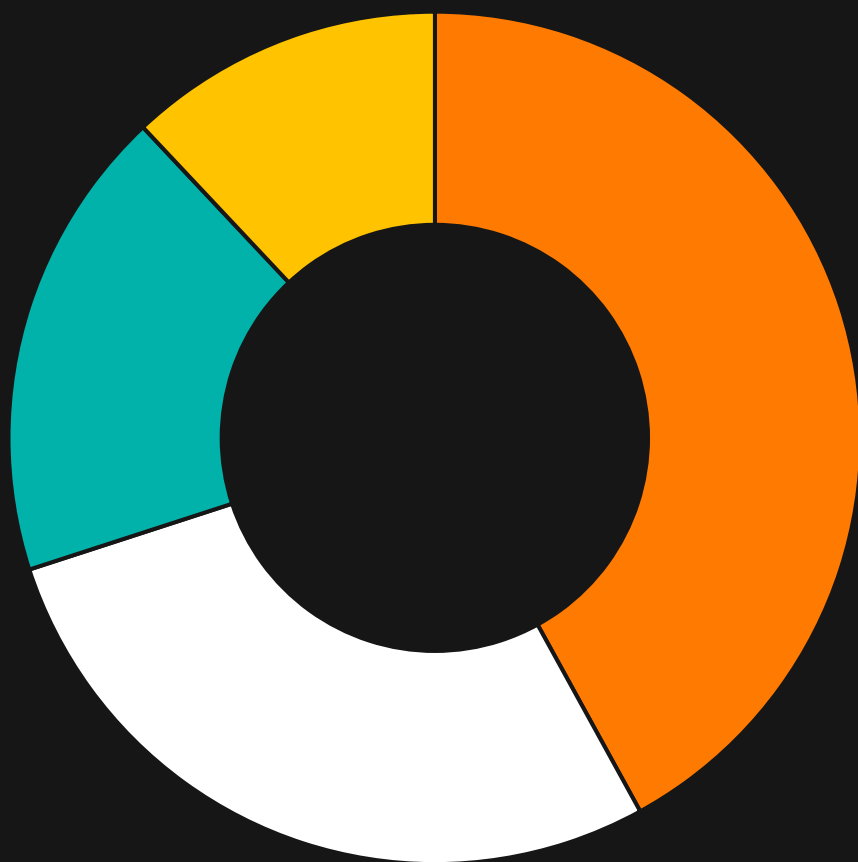
Revenue by quarter



Sample data for illustration — replace with your own figures.

Growth was strongest in the second half as new contracts came online.

Revenue mix



Sample data for illustration.

20 | Segment performance

Segment	Revenue	Growth	Margin
Outpatient	₹20.2 Cr	+21%	24%
Diagnostics	₹13.4 Cr	+15%	19%
Pharmacy	₹8.6 Cr	+12%	17%
Wellness	₹5.8 Cr	+9%	14%

Sample data.

21 | Operational priorities

1

Efficiency

Automate reporting and cut month-end close to five days.

2

Quality

Bring complaint resolution under 48 hours.

3

People

Launch a manager development programme.

22 | Customer satisfaction

4.6/5

average rating

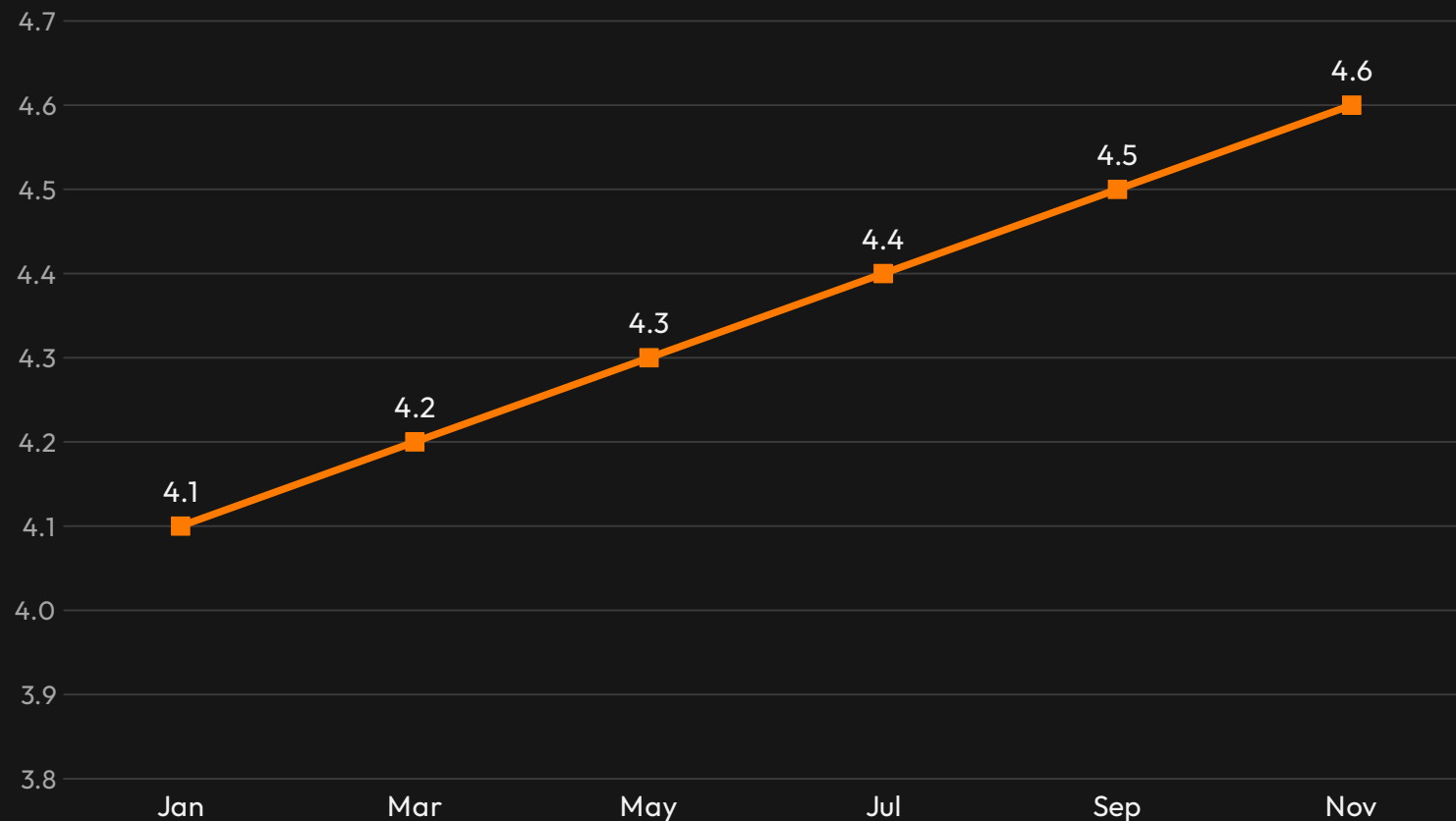
62

net promoter score

-18%

fewer complaints

Sample data for illustration.



S**Strengths**

Loyal customer base
Strong delivery record

W**Weaknesses**

Manual processes
Thin bench in sales

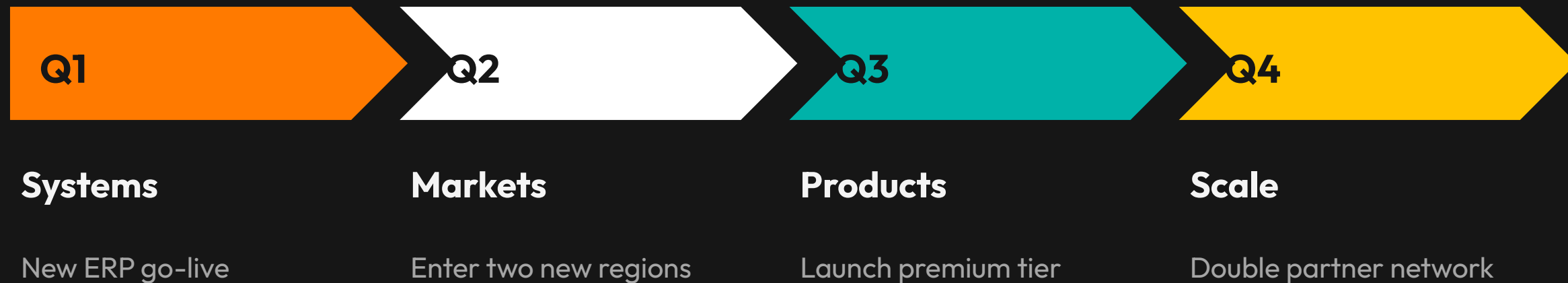
O**Opportunities**

New regions
Digital self-service

T**Threats**

Price competition
Rising input costs

24 | Plan for next year



25 | Targets vs this year

This year

- ✓ Revenue ₹48 Cr
- ✓ 2,140 customers
- ✓ 94% on-time delivery

Next year target

- Revenue ₹58 Cr
- 2,700 customers
- 97% on-time delivery

26 | Decisions needed

- Approve the regional expansion budget
- Confirm hiring plan for sales and support
- Agree on the new pricing structure
- Nominate owners for each priority

03

HALF-YEAR BUSINESS UPDATE

KEY IDEA

Crestline Foods • H1 2026

Section 3 • Half-Year Business Update

29 | Highlights of the period

₹48 Cr

revenue, up 18% year on
year

2,140

active business customers

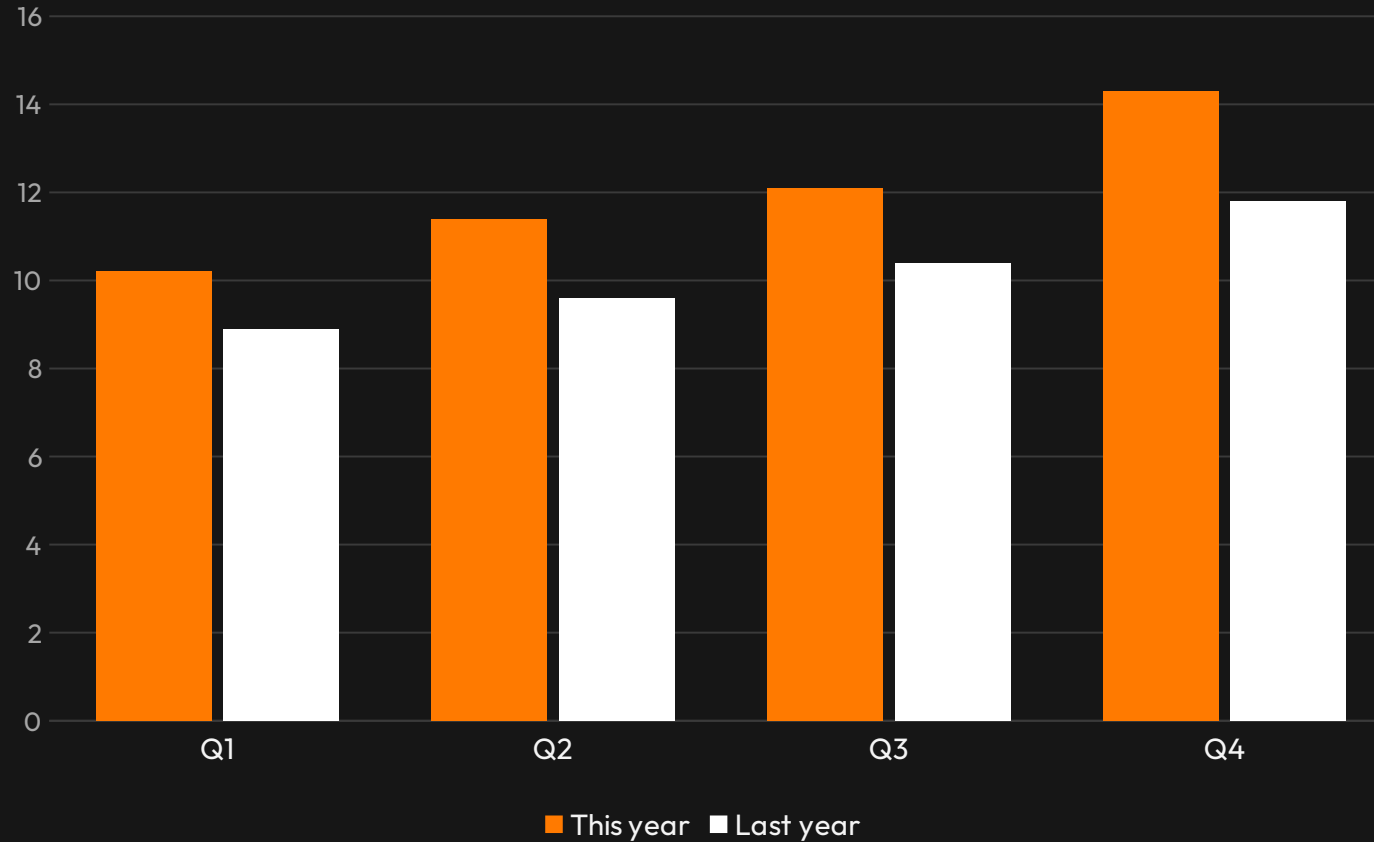
94%

on-time delivery

All figures are sample data.

30

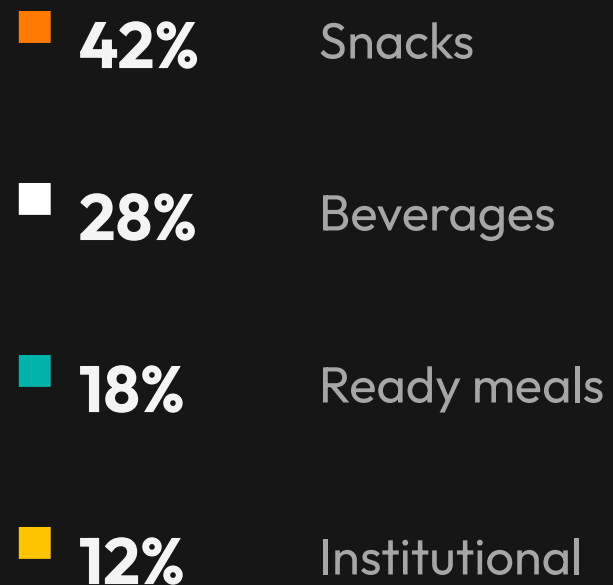
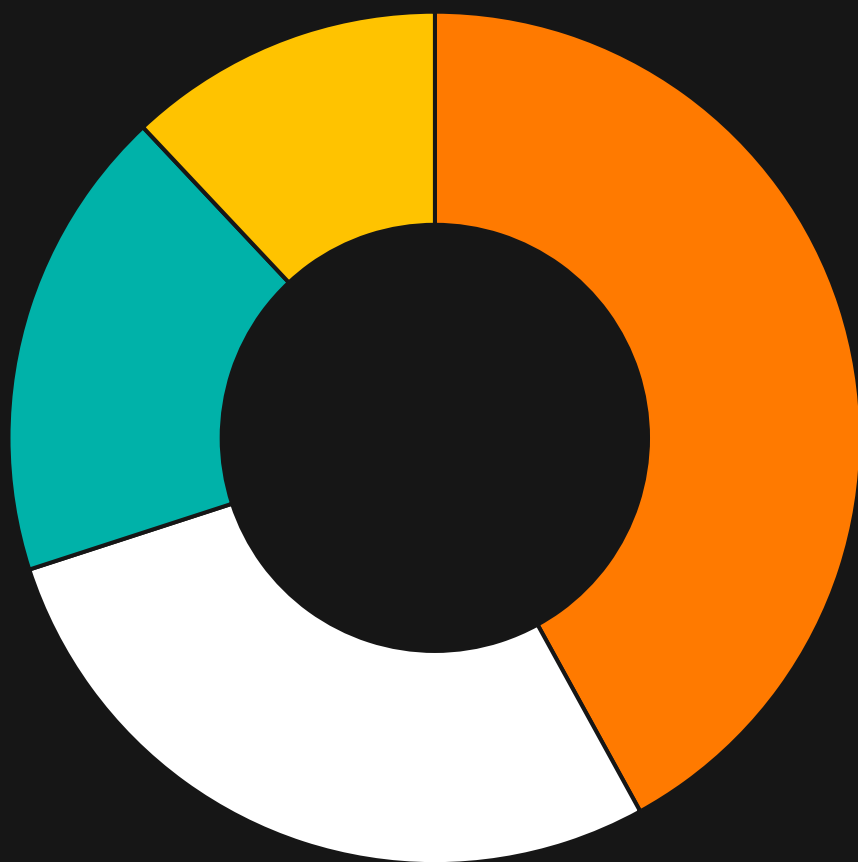
Revenue by quarter



Sample data for illustration — replace with your own figures.

Growth was strongest in the second half as new contracts came online.

Revenue mix



Sample data for illustration.

32 | Segment performance

Segment	Revenue	Growth	Margin
Snacks	₹20.2 Cr	+21%	24%
Beverages	₹13.4 Cr	+15%	19%
Ready meals	₹8.6 Cr	+12%	17%
Institutional	₹5.8 Cr	+9%	14%

Sample data.

33 | Operational priorities

1

Efficiency

Automate reporting and cut month-end close to five days.

2

Quality

Bring complaint resolution under 48 hours.

3

People

Launch a manager development programme.

34 | Customer satisfaction

4.6/5

average rating

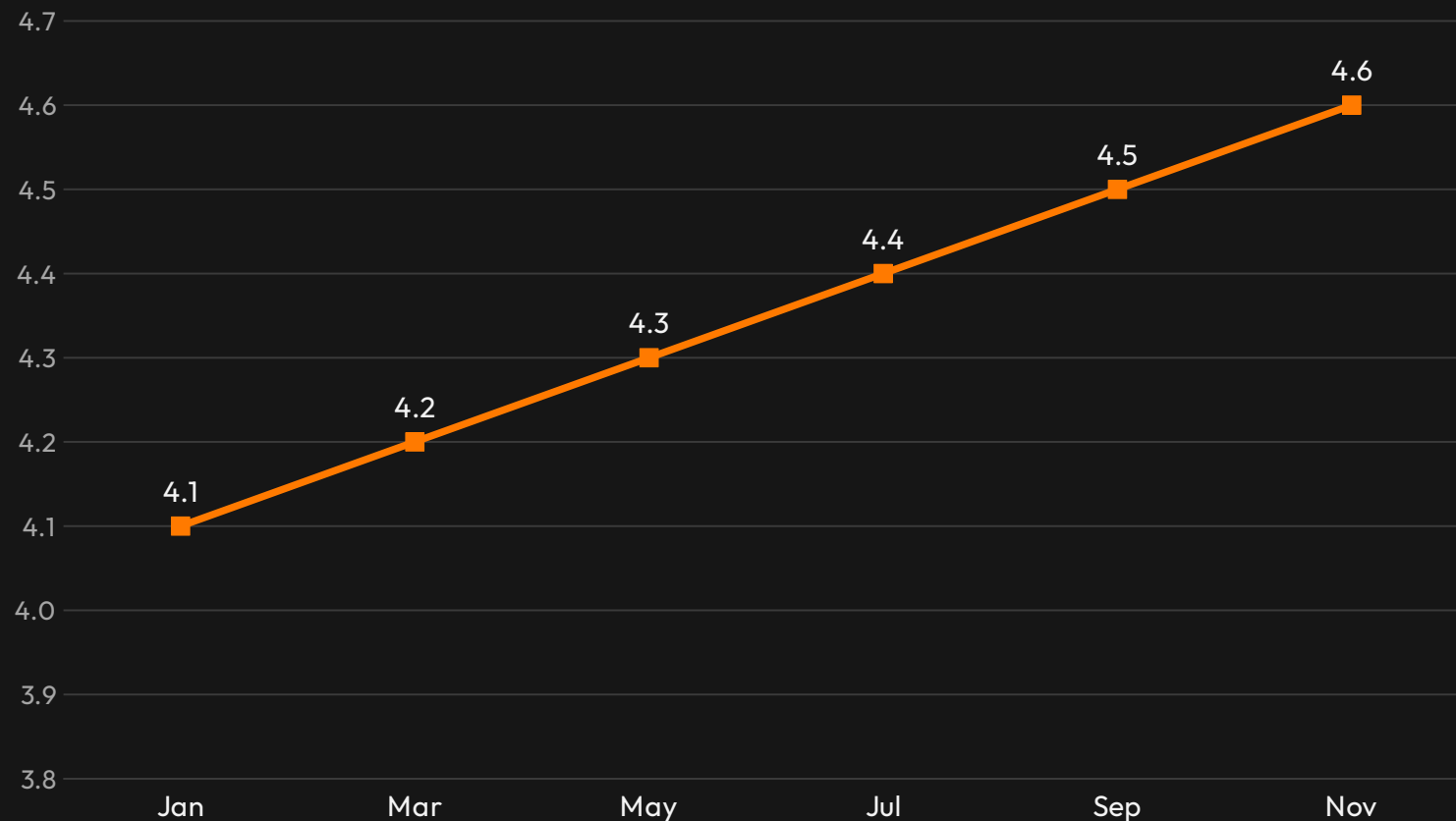
62

net promoter score

-18%

fewer complaints

Sample data for illustration.



S**Strengths**

Loyal customer base
Strong delivery record

W**Weaknesses**

Manual processes
Thin bench in sales

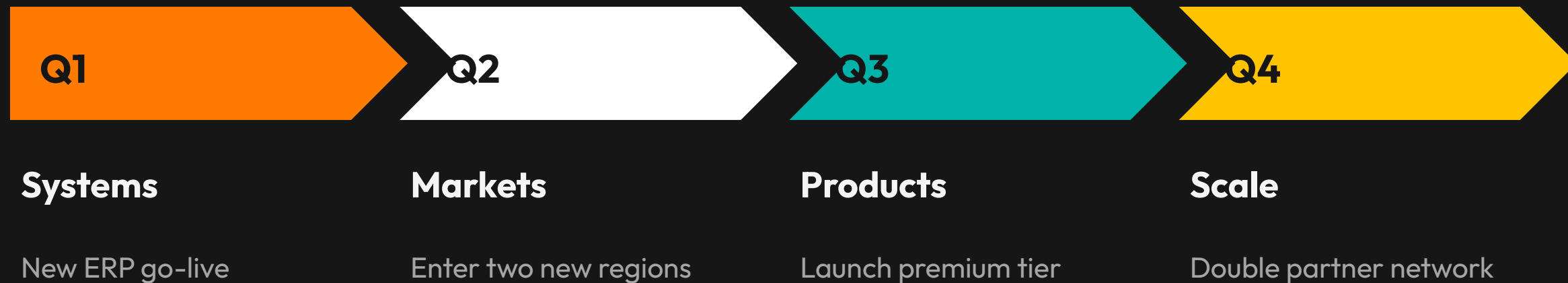
O**Opportunities**

New regions
Digital self-service

T**Threats**

Price competition
Rising input costs

36 | Plan for next year



37 | Targets vs this year

This year

- ✓ Revenue ₹48 Cr
- ✓ 2,140 customers
- ✓ 94% on-time delivery

Next year target

- Revenue ₹58 Cr
- 2,700 customers
- 97% on-time delivery

38 | Decisions needed

- Approve the regional expansion budget
- Confirm hiring plan for sales and support
- Agree on the new pricing structure
- Nominate owners for each priority

04

ANNUAL BUSINESS REVIEW

KEY IDEA

Northwind Supplies • FY 2025–26

41 | Highlights of the period

₹48 Cr

revenue, up 18% year on
year

2,140

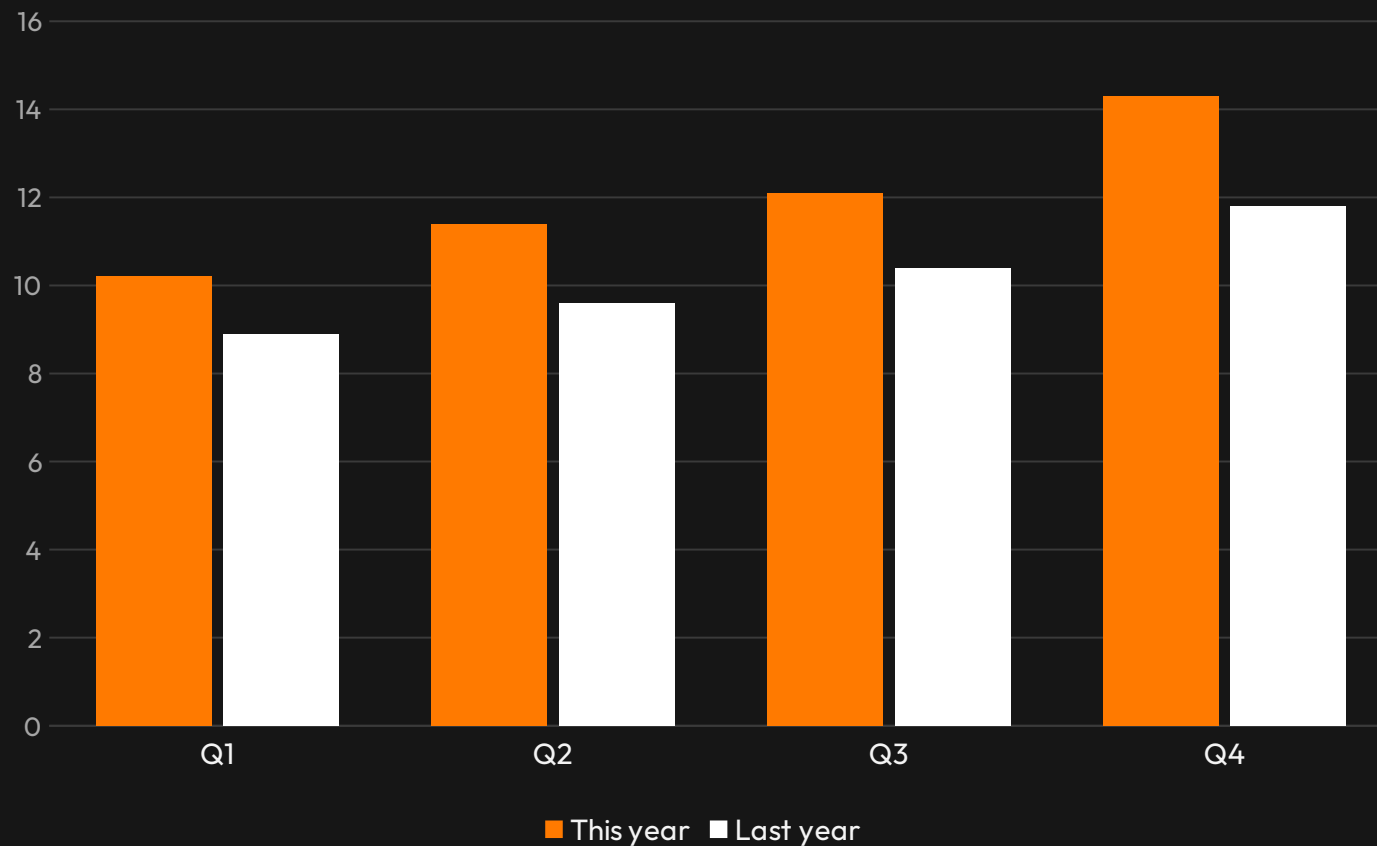
active business customers

94%

on-time delivery

All figures are sample data.

Revenue by quarter

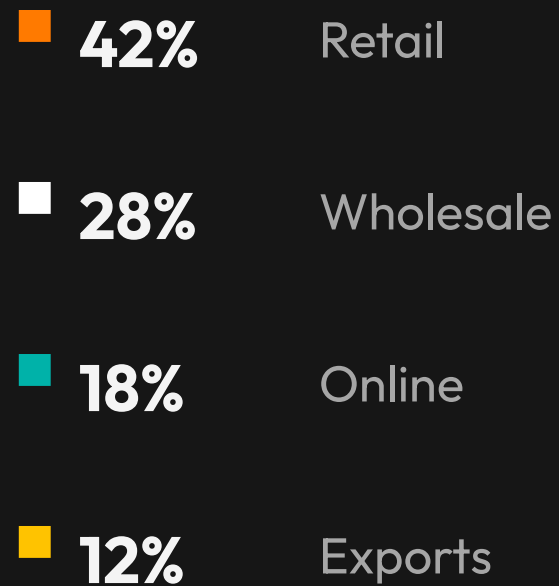
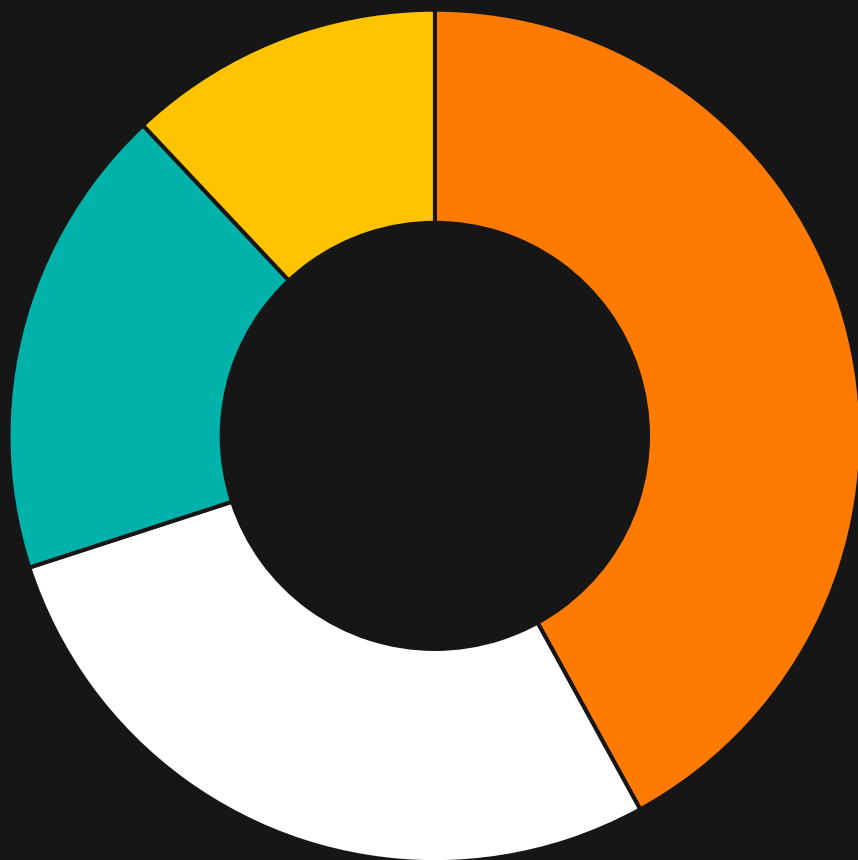


Sample data for illustration — replace with your own figures.

Growth was strongest in the second half as new contracts came online.

43

Revenue mix



Sample data for illustration.

44 | Segment performance

Segment	Revenue	Growth	Margin
Retail	₹20.2 Cr	+21%	24%
Wholesale	₹13.4 Cr	+15%	19%
Online	₹8.6 Cr	+12%	17%
Exports	₹5.8 Cr	+9%	14%

Sample data.

45 | Operational priorities

1

Efficiency

Automate reporting and cut month-end close to five days.

2

Quality

Bring complaint resolution under 48 hours.

3

People

Launch a manager development programme.

46 | Customer satisfaction

4.6/5

average rating

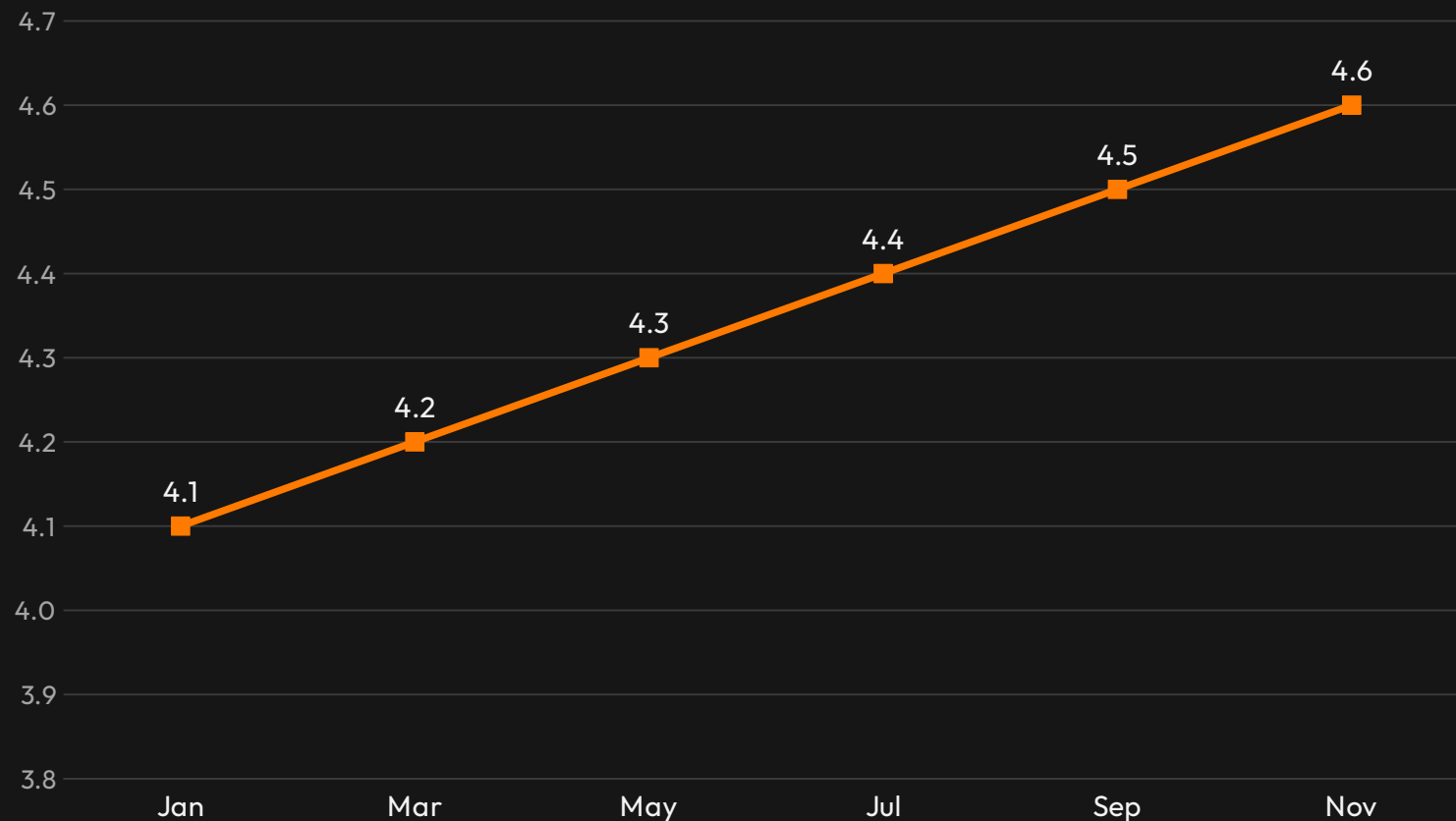
62

net promoter score

-18%

fewer complaints

Sample data for illustration.



Where we stand

S**Strengths**

Loyal customer base

Strong delivery record

W**Weaknesses**

Manual processes

Thin bench in sales

O**Opportunities**

New regions

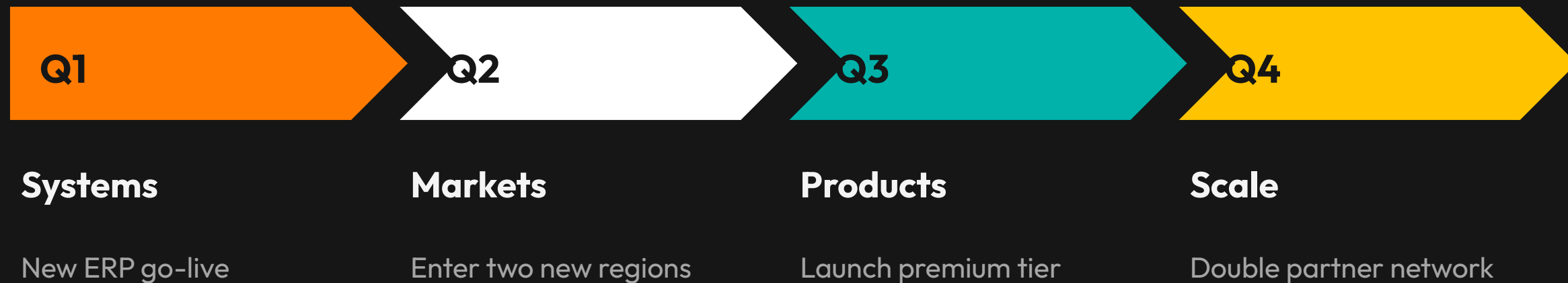
Digital self-service

T**Threats**

Price competition

Rising input costs

48 | Plan for next year



49

Targets vs this year

This year

- ✓ Revenue ₹48 Cr
- ✓ 2,140 customers
- ✓ 94% on-time delivery

Next year target

- Revenue ₹58 Cr
- 2,700 customers
- 97% on-time delivery

50 | Decisions needed

- Approve the regional expansion budget
- Confirm hiring plan for sales and support
- Agree on the new pricing structure
- Nominate owners for each priority

05

QUARTERLY PERFORMANCE REPORT

KEY IDEA

Bluepeak Logistics · Q3 2026

Section 5 · Quarterly Performance Report

53 | Highlights of the period

₹48 Cr

revenue, up 18% year on
year

2,140

active business customers

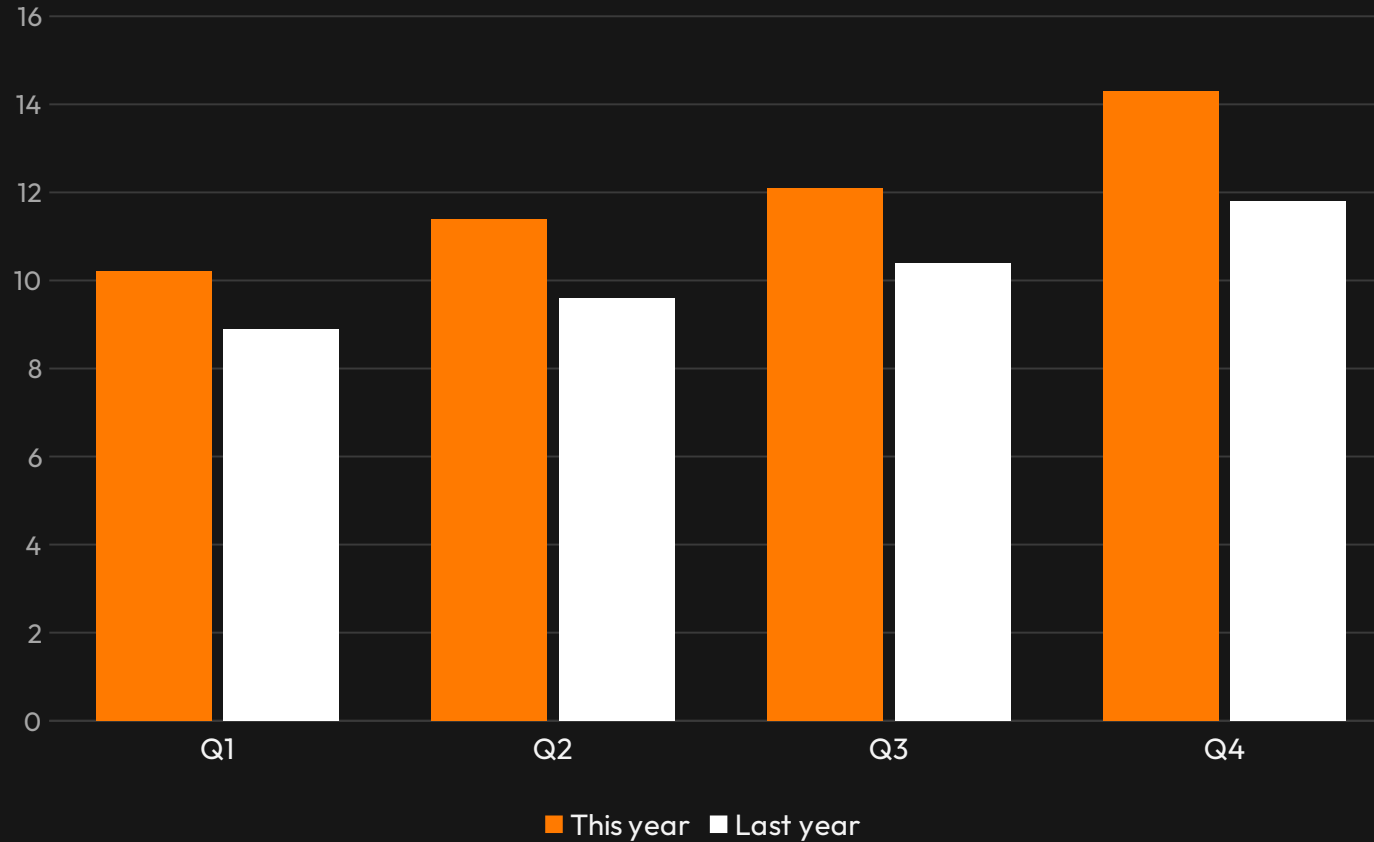
94%

on-time delivery

All figures are sample data.

54

Revenue by quarter

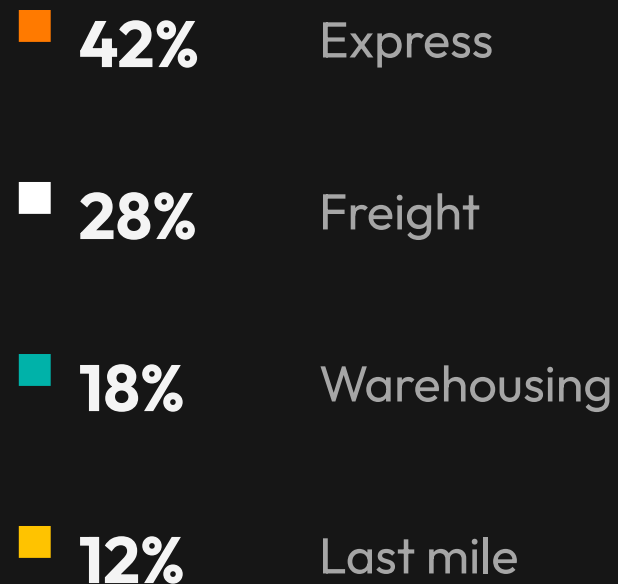
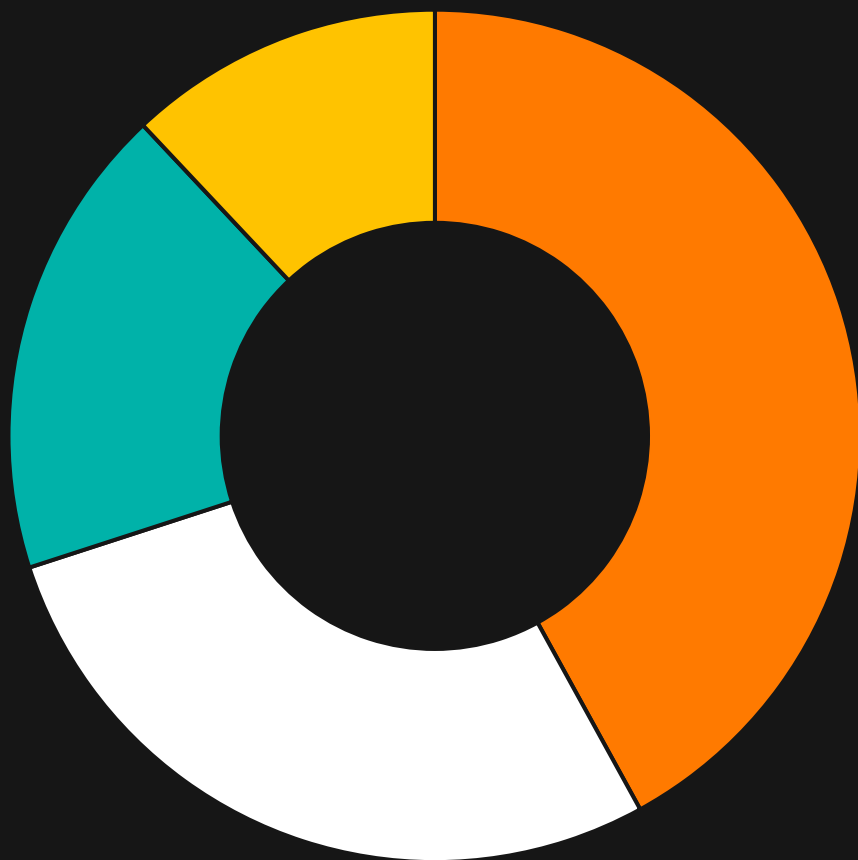


Sample data for illustration — replace with your own figures.

Growth was strongest in the second half as new contracts came online.

55

Revenue mix



Sample data for illustration.

56 | Segment performance

Segment	Revenue	Growth	Margin
Express	₹20.2 Cr	+21%	24%
Freight	₹13.4 Cr	+15%	19%
Warehousing	₹8.6 Cr	+12%	17%
Last mile	₹5.8 Cr	+9%	14%

Sample data.

57 | Operational priorities

1

Efficiency

Automate reporting and cut month-end close to five days.

2

Quality

Bring complaint resolution under 48 hours.

3

People

Launch a manager development programme.

58 | Customer satisfaction

4.6/5

average rating

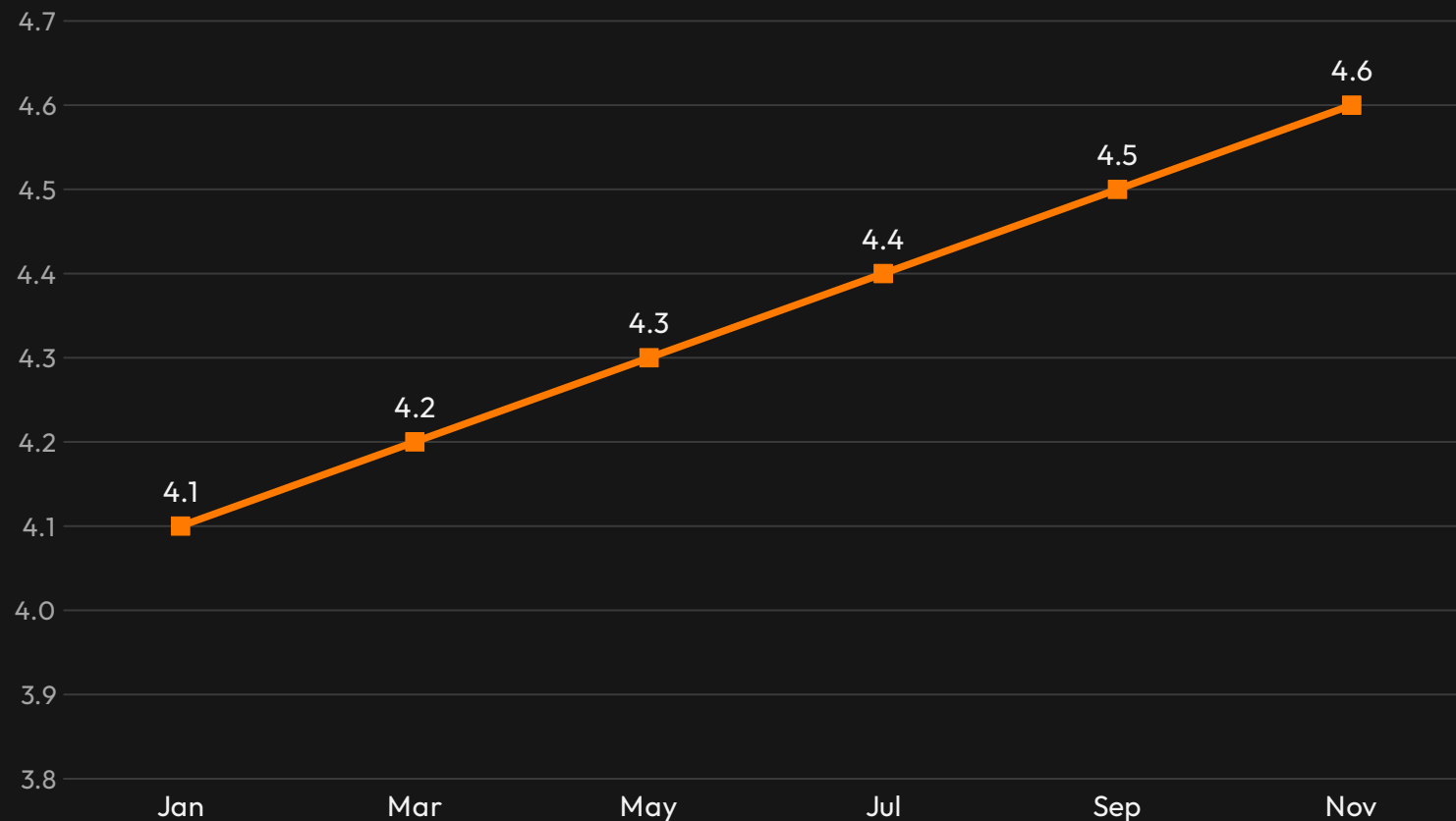
62

net promoter score

-18%

fewer complaints

Sample data for illustration.



Where we stand

S**Strengths**

Loyal customer base
Strong delivery record

W**Weaknesses**

Manual processes
Thin bench in sales

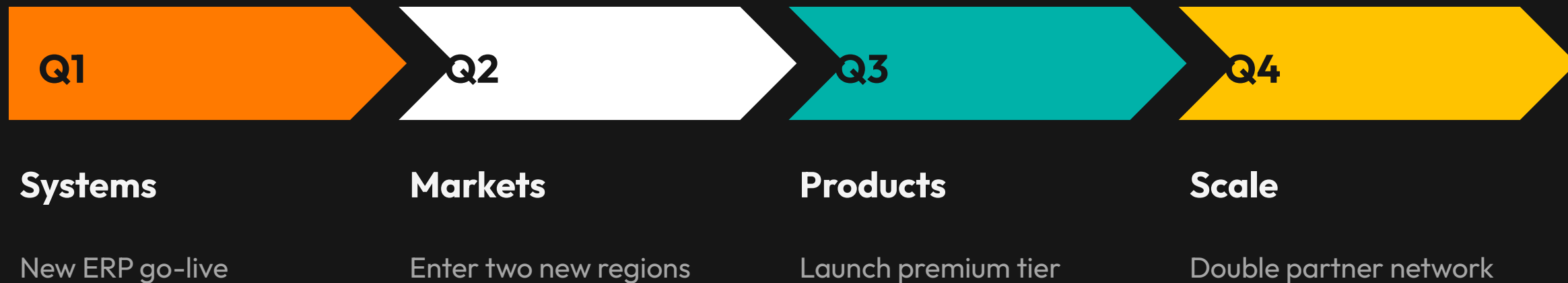
O**Opportunities**

New regions
Digital self-service

T**Threats**

Price competition
Rising input costs

60 | Plan for next year



61 | Targets vs this year

This year

- ✓ Revenue ₹48 Cr
- ✓ 2,140 customers
- ✓ 94% on-time delivery

Next year target

- Revenue ₹58 Cr
- 2,700 customers
- 97% on-time delivery

62 | Decisions needed

- Approve the regional expansion budget
- Confirm hiring plan for sales and support
- Agree on the new pricing structure
- Nominate owners for each priority

06

QUARTERLY BUSINESS REVIEW

KEY IDEA

Tarang Telecom Services

- Q1 FY27

65 | Highlights of the period

₹48 Cr

revenue, up 18% year on
year

2,140

active business customers

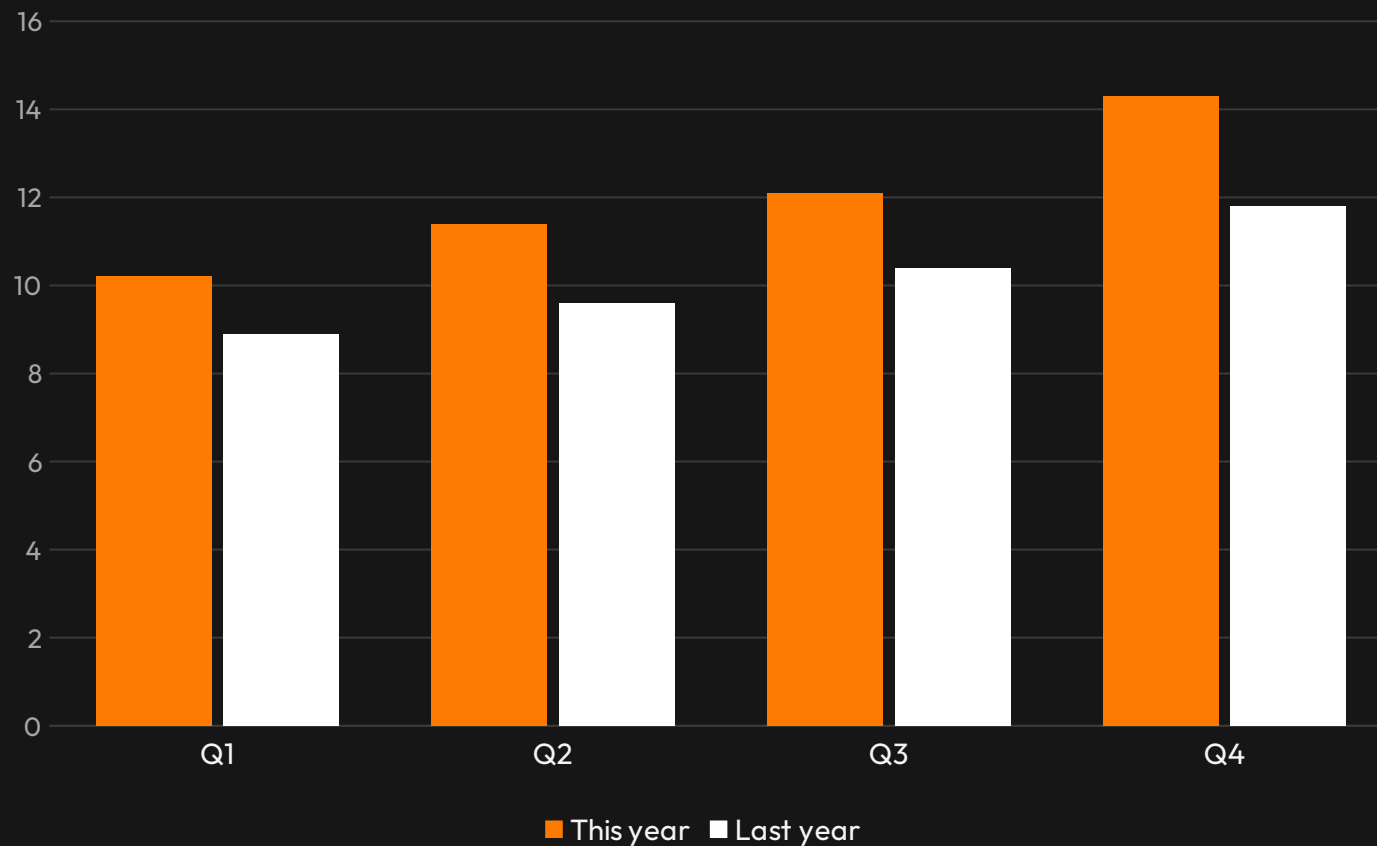
94%

on-time delivery

All figures are sample data.

66

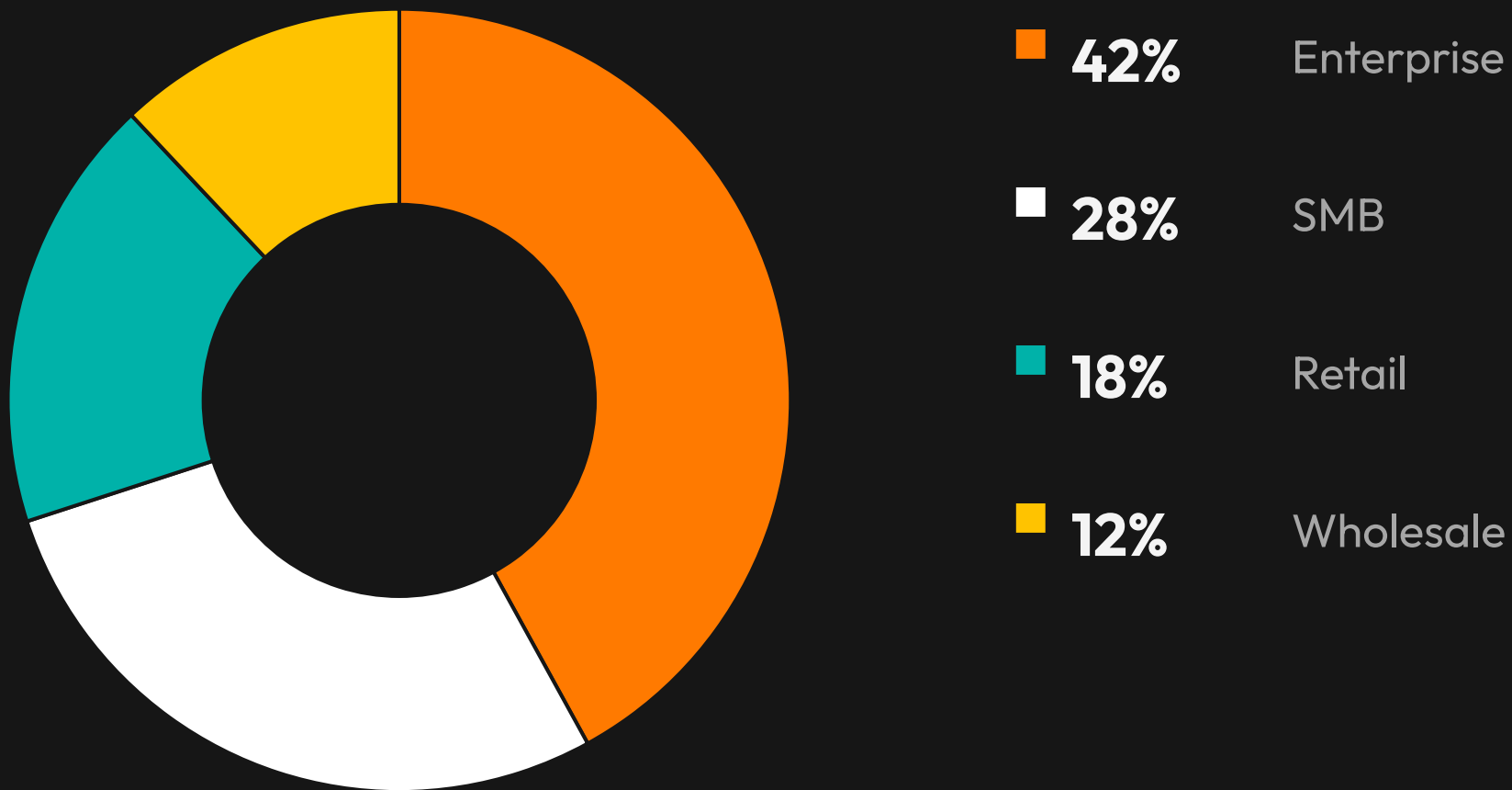
Revenue by quarter



Sample data for illustration — replace with your own figures.

Growth was strongest in the second half as new contracts came online.

67 | Revenue mix



Sample data for illustration.

68 | Segment performance

Segment	Revenue	Growth	Margin
Enterprise	₹20.2 Cr	+21%	24%
SMB	₹13.4 Cr	+15%	19%
Retail	₹8.6 Cr	+12%	17%
Wholesale	₹5.8 Cr	+9%	14%

Sample data.

1

Efficiency

Automate reporting and cut month-end close to five days.

2

Quality

Bring complaint resolution under 48 hours.

3

People

Launch a manager development programme.

70 | Customer satisfaction

4.6/5

average rating

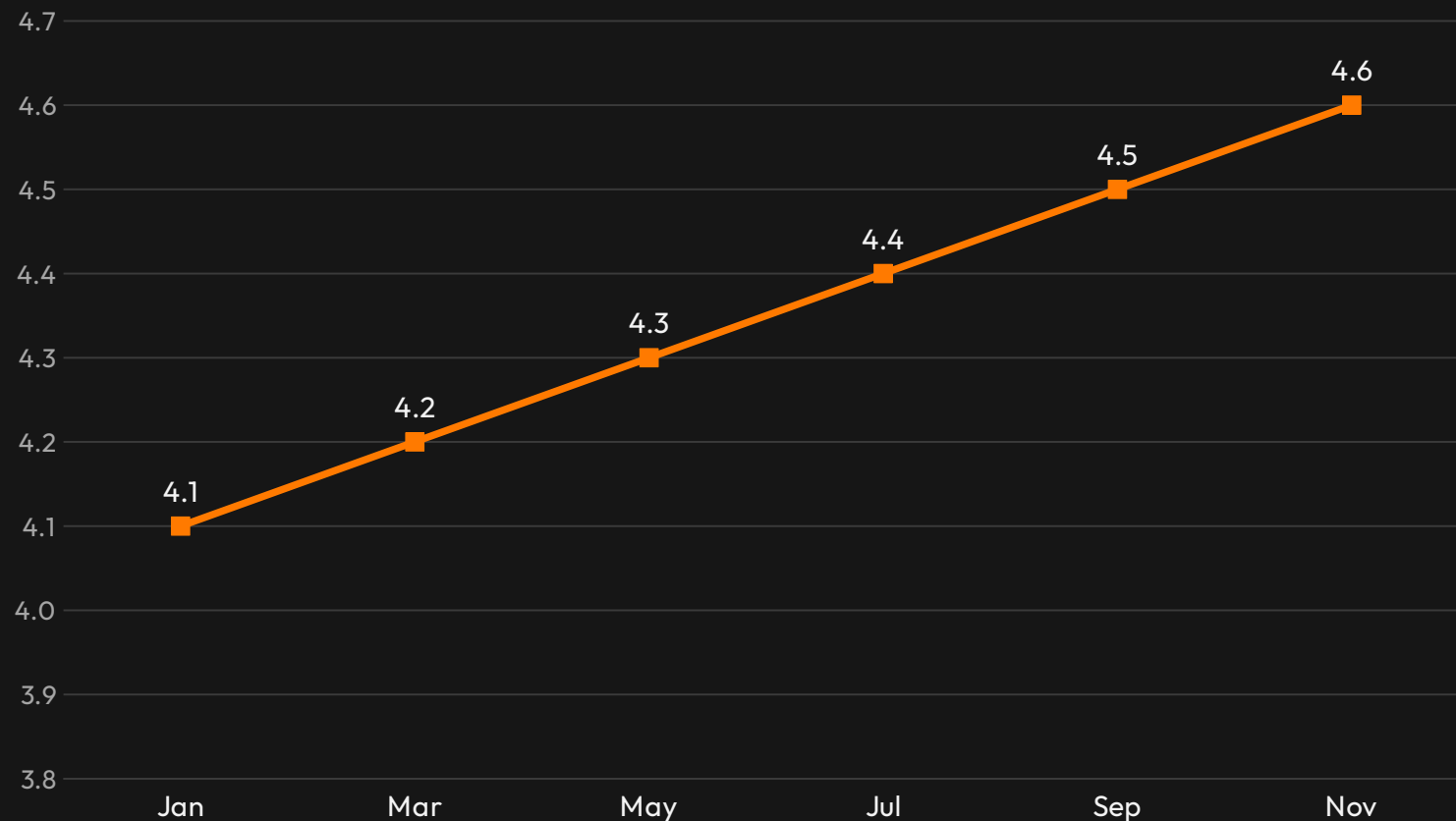
62

net promoter score

-18%

fewer complaints

Sample data for illustration.



Where we stand

S**Strengths**

Loyal customer base

Strong delivery record

W**Weaknesses**

Manual processes

Thin bench in sales

O**Opportunities**

New regions

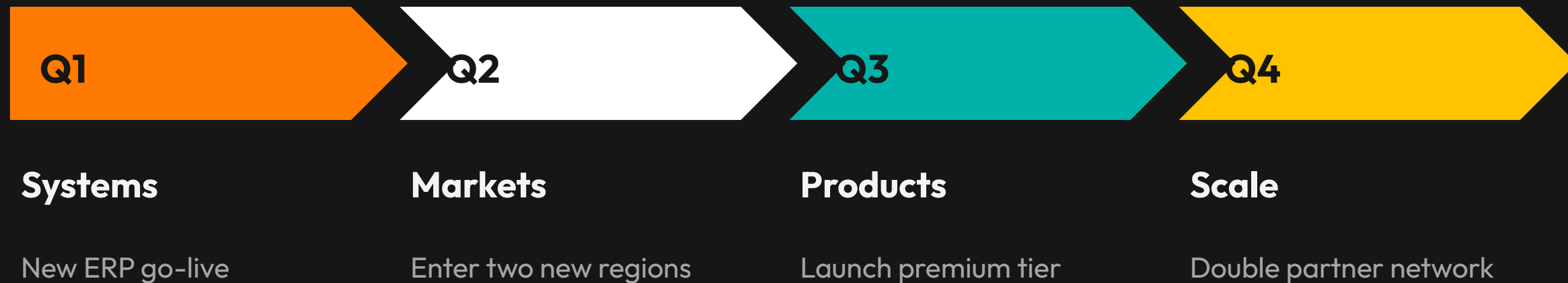
Digital self-service

T**Threats**

Price competition

Rising input costs

72 | Plan for next year



73 | Targets vs this year

This year

- ✓ Revenue ₹48 Cr
- ✓ 2,140 customers
- ✓ 94% on-time delivery

Next year target

- Revenue ₹58 Cr
- 2,700 customers
- 97% on-time delivery

74 | Decisions needed

- Approve the regional expansion budget
- Confirm hiring plan for sales and support
- Agree on the new pricing structure
- Nominate owners for each priority



Thank you

Questions and discussion.

Presenter Name · hello@yourdomain.in