

SEED ROUND · 2026

VoltRide

Battery swapping for electric two-wheelers

FOUNDERS

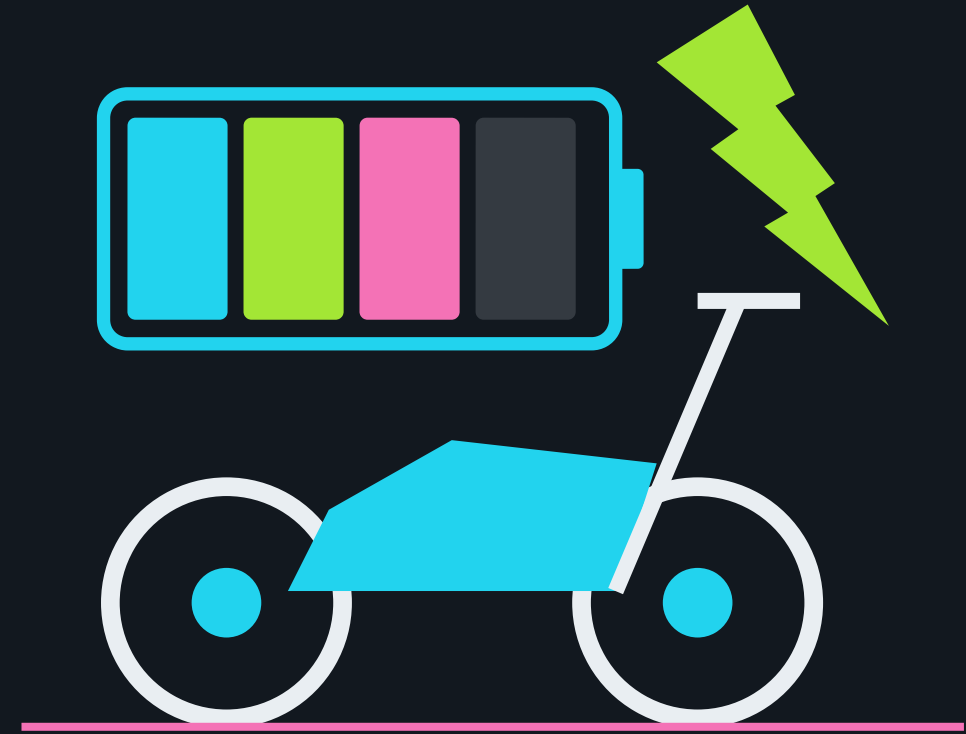
Kabir Rao · Meera Iyer

RAISING

₹4 Cr seed

CONTACT

hello@yourstartup.in



Agenda

01

Problem

02

Solution

03

Market

04

Business

05

Traction

06

Ask

KEY IDEA

**Charging an e-scooter
still takes longer than a
lunch break.**

The problem

The problem

01

Long charge times

Three to five hours to fully charge at home.

02

Range anxiety

Delivery riders lose income when batteries run out.

03

High upfront cost

The battery is up to 40% of the vehicle price.

Our solution

A network of smart swap stations where riders exchange a drained battery for a full one in under two minutes.

Riders subscribe to batteries instead of buying them, which lowers vehicle cost. Stations sit at fuel pumps, kirana stores and delivery hubs.



Product screenshot

Market opportunity

₹24,000 Cr

Total addressable market
(TAM)

₹6,500 Cr

Serviceable market (SAM)

₹420 Cr

Obtainable in 5 years
(SOM)

Illustrative market sizing — replace with your own research.

Competitive landscape

Today's options

- Home charging
- Fast-charging stations
- Owned batteries

vs

VoltRide

- Two-minute swaps
- Battery-as-a-service pricing
- Stations where riders already go

Business model

01

Swap subscriptions

Unlimited swaps for fleet riders

02

Pay per swap

Flexible for personal riders

03

OEM partnerships

Bundled with new vehicles

Go-to-market

Awareness

Content, creators and campus ambassadors

Trial

Free first month for new users

Paid

Monthly plans and partner bundles

Advocacy

Referral credits for every invite

Traction

18,400

monthly active users

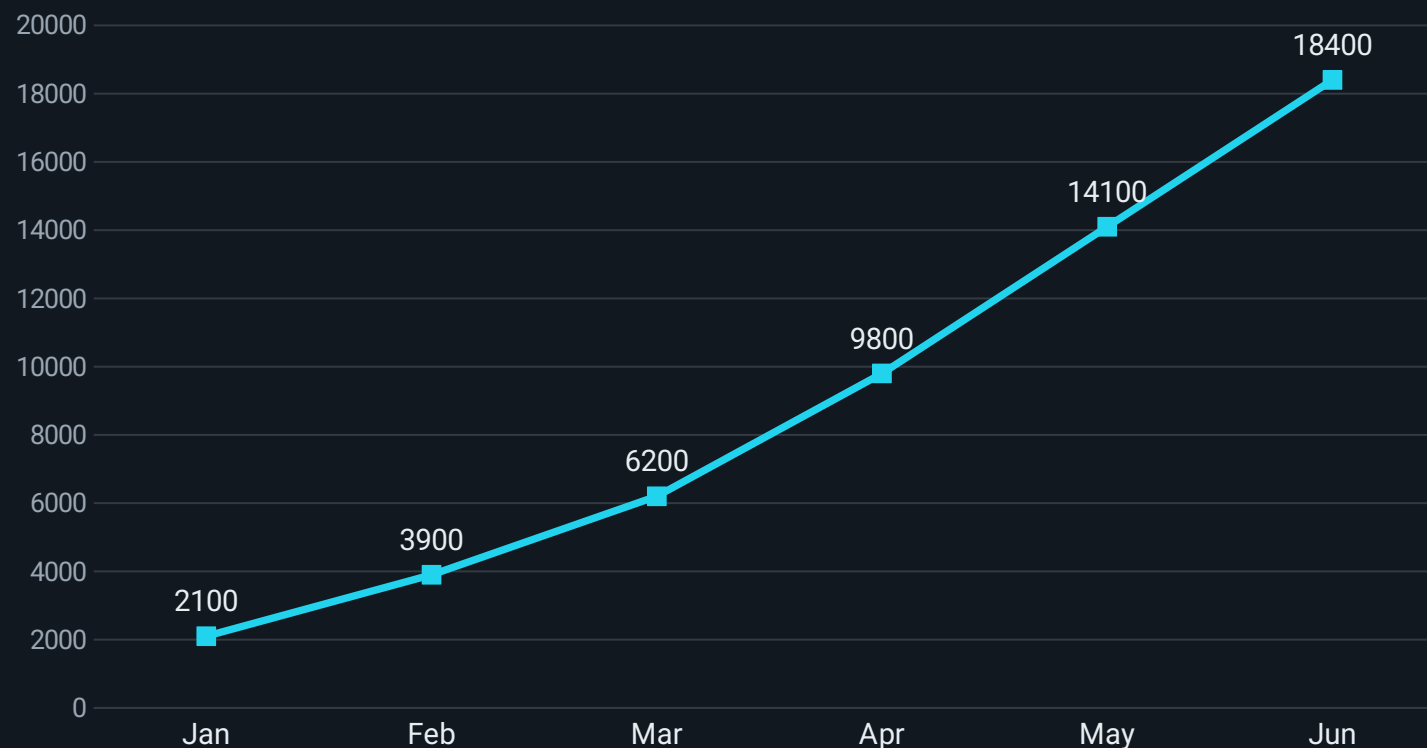
42%

month-3 retention

₹9.6 L

monthly recurring revenue

Sample data for illustration.



The team



Kabir Rao
CEO

Ex-product lead at a fintech startup; 8 years building consumer apps.



Meera Iyer
CTO

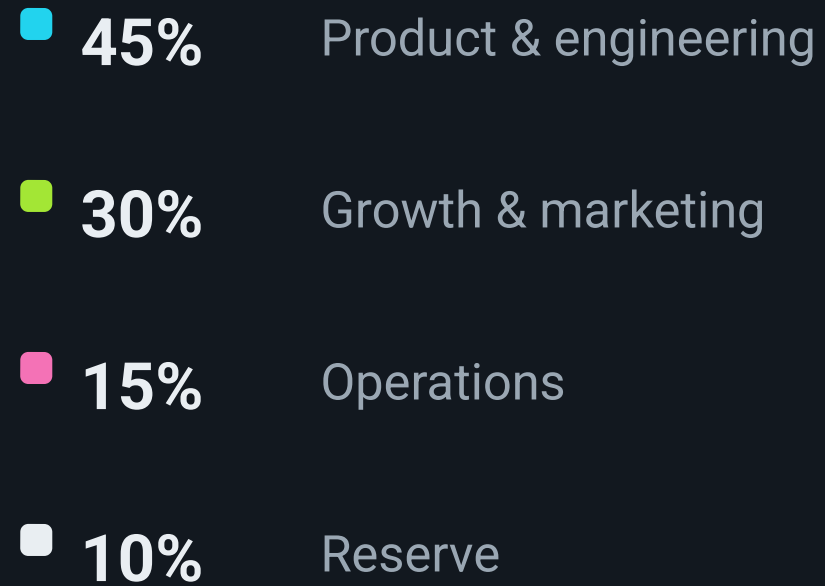
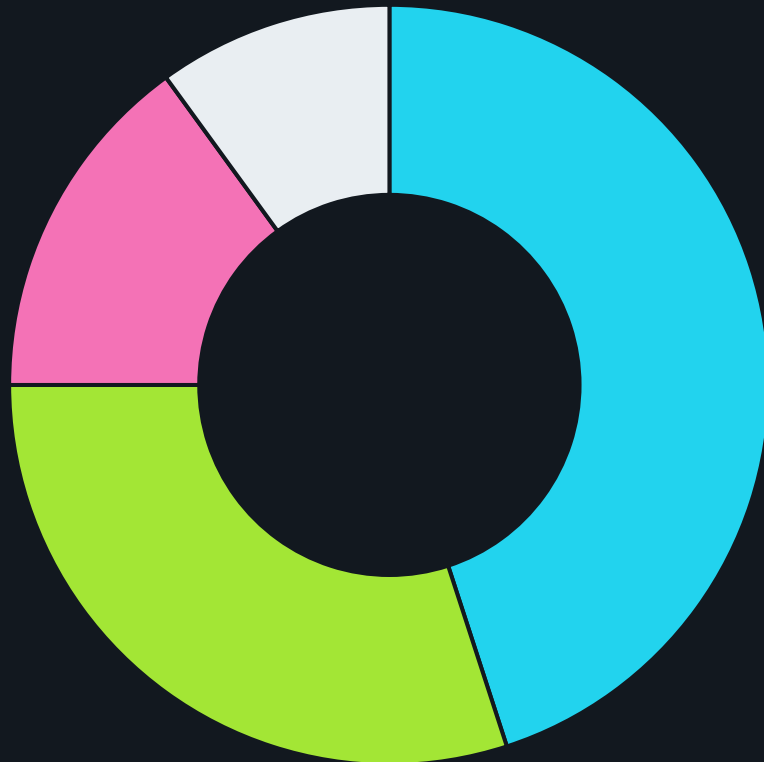
Built data platforms serving millions of requests a day.



Arjun Nair
HEAD OF GROWTH

Scaled two D2C brands from zero to profitability.

Use of funds

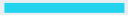


Sample data for illustration.



Electric should be the easiest way
to ride, not the hardest.

— Kabir Rao, Co-founder



Power the switch with us

Raising ₹4 Cr to reach 1 lakh users in 18 months.

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