

SEED ROUND · 2026

01 Skillsprint

Job-ready tech skills in 12 weeks, paid after placement

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Agenda

01

Problem

02

Solution

03

Market

04

Business

05

Traction

06

Ask

01

PROBLEM



**Millions of graduates
finish college without
job-ready skills.**

The problem

The problem

01

Skills gap

Curricula lag what employers need.

02

High fees

Good bootcamps cost more than families earn in months.

03

No guidance

Students do not know which skills lead to jobs.

02

SOLUTION

Our solution

Live cohort-based courses with mentors, projects and placement support, paid only after a job offer.

Learners build real projects, get weekly mentor reviews and practise interviews.
Hiring partners see verified portfolios.



Product screenshot

How it works

01 **Apply**

Aptitude test, no fees

02 **Learn**

12 weeks, live and project-based

03 **Prove**

Portfolio and mock interviews

04 **Place**

Pay after the offer

03

MARKET

Market opportunity

₹24,000 Cr

Total addressable
market (TAM)

₹6,500 Cr

Serviceable market
(SAM)

₹420 Cr

Obtainable in 5 years
(SOM)

Illustrative market sizing — replace with your own research.

Competitive landscape

Today's options

- Expensive bootcamps
- Recorded video courses
- Unpaid internships

vs

SkillSprint

- Pay after placement
- Live mentors
- Employer-backed projects

Business model

01

Income share

Percentage of first-year salary

02

Hiring fees

From partner companies

03

Corporate training

Upskilling for teams

Go-to-market

Awareness

Content, creators and campus ambassadors

Trial

Free first month for new users

Paid

Monthly plans and partner bundles

Advocacy

Referral credits for every invite

04

TRACTION

Traction

18,400

monthly active users

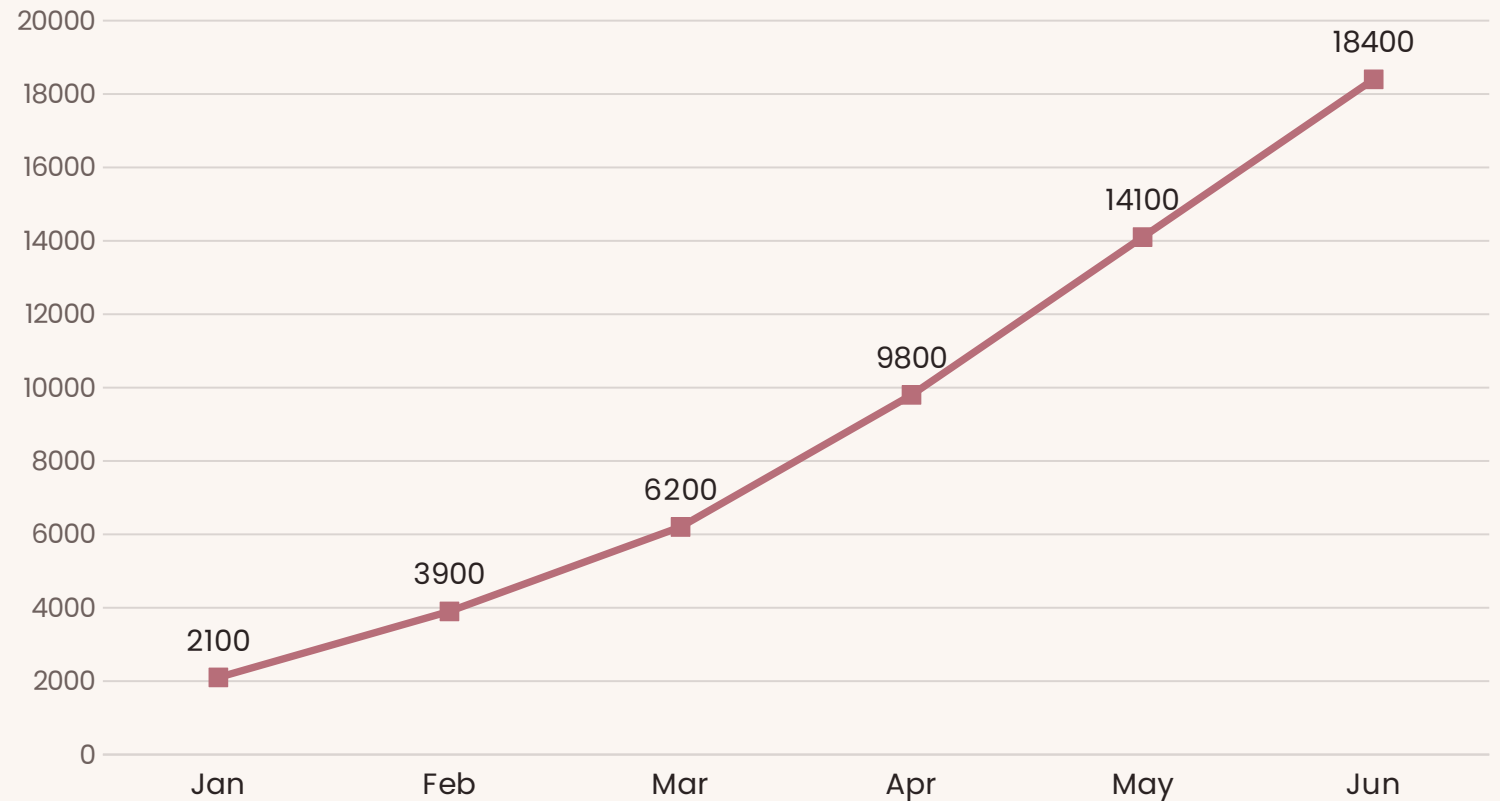
42%

month-3 retention

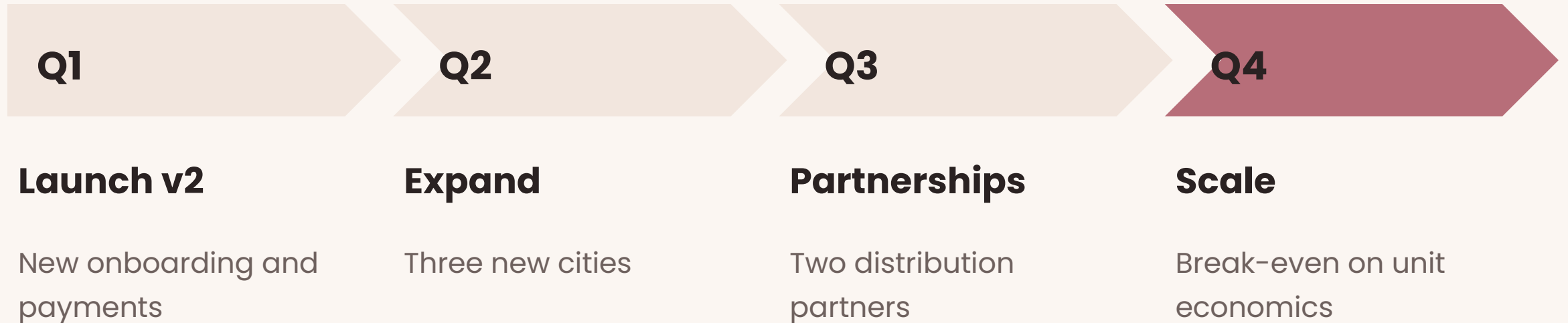
₹9.6 L

monthly recurring revenue

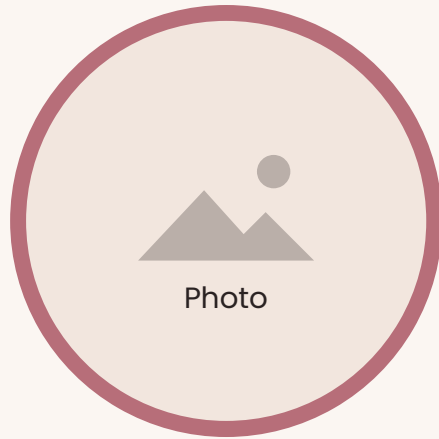
Sample data for illustration.



Roadmap

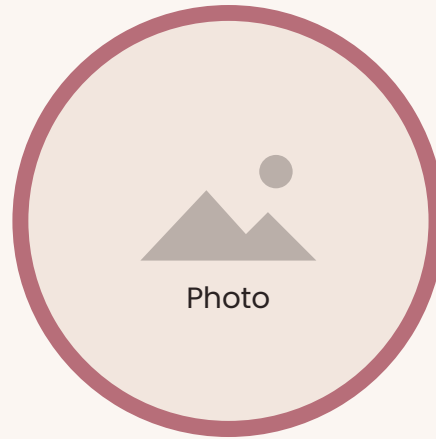


The team



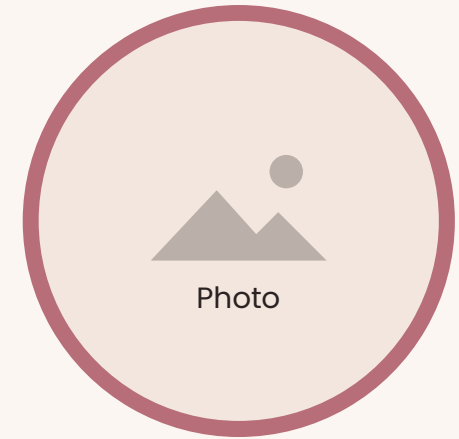
Kabir Rao
CEO

Ex-product lead at a fintech startup; 8 years building consumer apps.



Meera Iyer
CTO

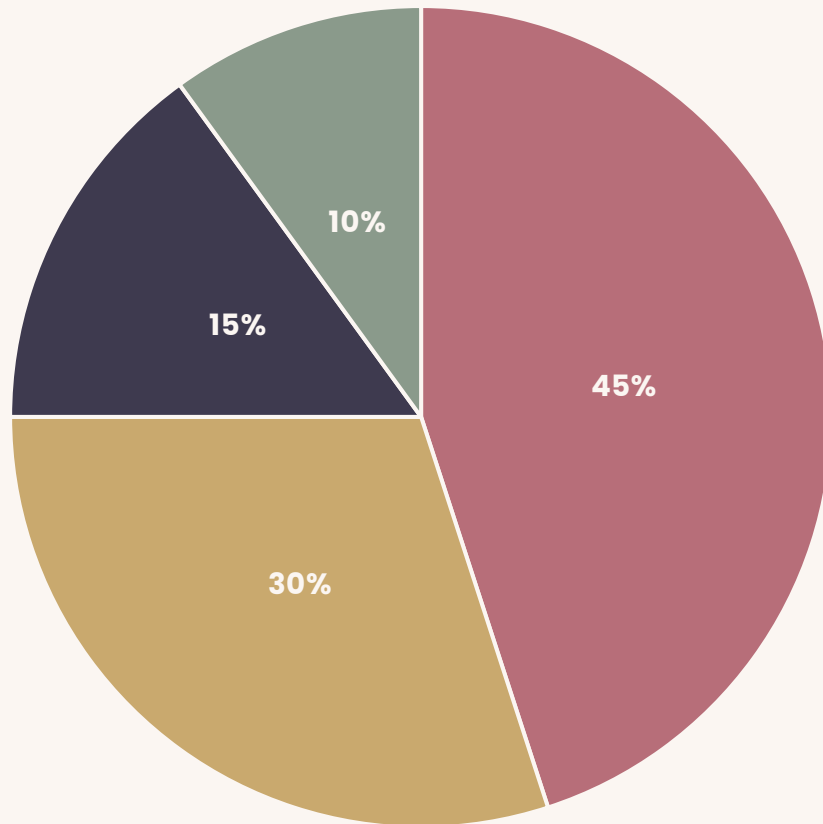
Built data platforms serving millions of requests a day.



Arjun Nair
HEAD OF GROWTH

Scaled two D2C brands from zero to profitability.

Use of funds



- **45%** Product & engineering
- **30%** Growth & marketing
- **15%** Operations
- **10%** Reserve

Sample data for illustration.



Talent is everywhere. Opportunity
should be too.

KABIR RAO, CO-FOUNDER

Let's build this together

Raising ₹4 Cr to reach 1 lakh users in 18 months.

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