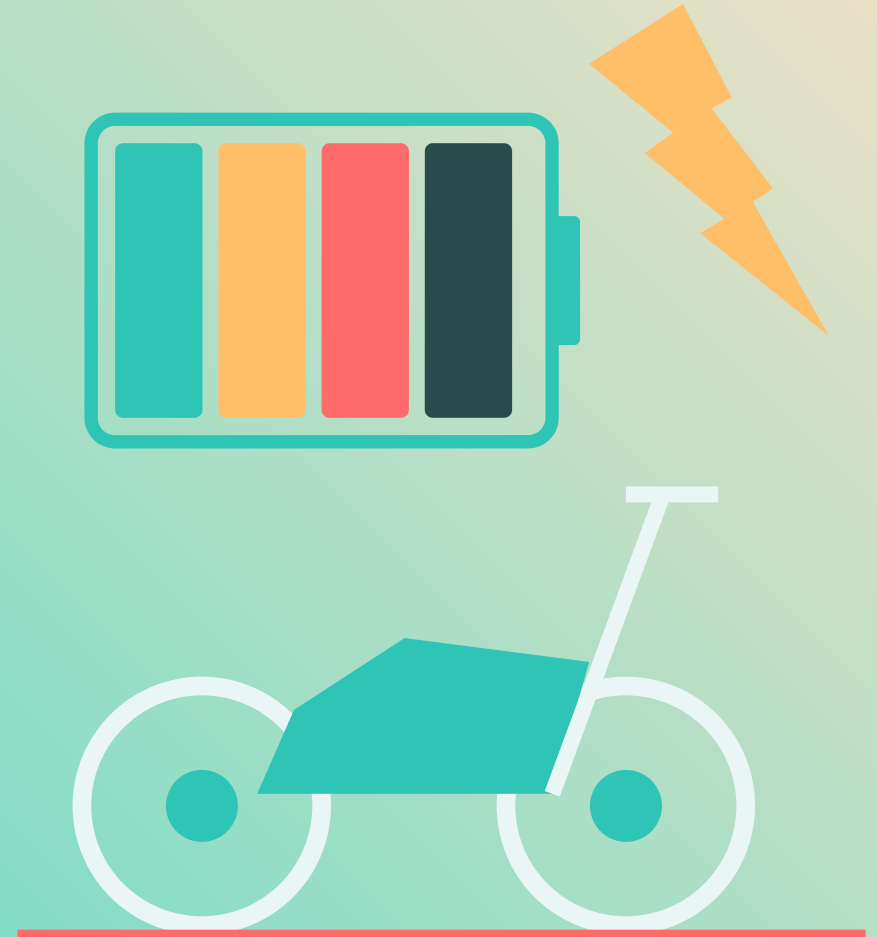


SEED ROUND · 2026

VoltRide

Battery swapping for electric two-wheelers

Kabir Rao · Meera Iyer · ₹4 Cr seed · hello@yourstartup.in



Agenda

01

Problem

02

Solution

03

Market

04

Business

05

Traction

06

Ask

01

PROBLEM



Charging an e-scooter still takes longer than a lunch break.

The problem

The problem



Long charge times

Three to five hours to fully charge at home.



Range anxiety

Delivery riders lose income when batteries run out.



High upfront cost

The battery is up to 40% of the vehicle price.

02

SOLUTION

Our solution

A network of smart swap stations where riders exchange a drained battery for a full one in under two minutes.

Riders subscribe to batteries instead of buying them, which lowers vehicle cost. Stations sit at fuel pumps, kirana stores and delivery hubs.



Product screenshot

How it works

1 Ride

Scan the station QR in the app

2 Swap

Drop the empty pack, take a full one

3 Pay

Per-swap or monthly plan

4 Track

Battery health monitored remotely

03

MARKET

Market opportunity

₹24,000 Cr

Total addressable market
(TAM)

₹6,500 Cr

Serviceable market (SAM)

₹420 Cr

Obtainable in 5 years
(SOM)

Illustrative market sizing — replace with your own research.

Business model



Swap subscriptions

Unlimited swaps for fleet riders



Pay per swap

Flexible for personal riders



OEM partnerships

Bundled with new vehicles

04

TRACTION

Traction

18,400

monthly active users

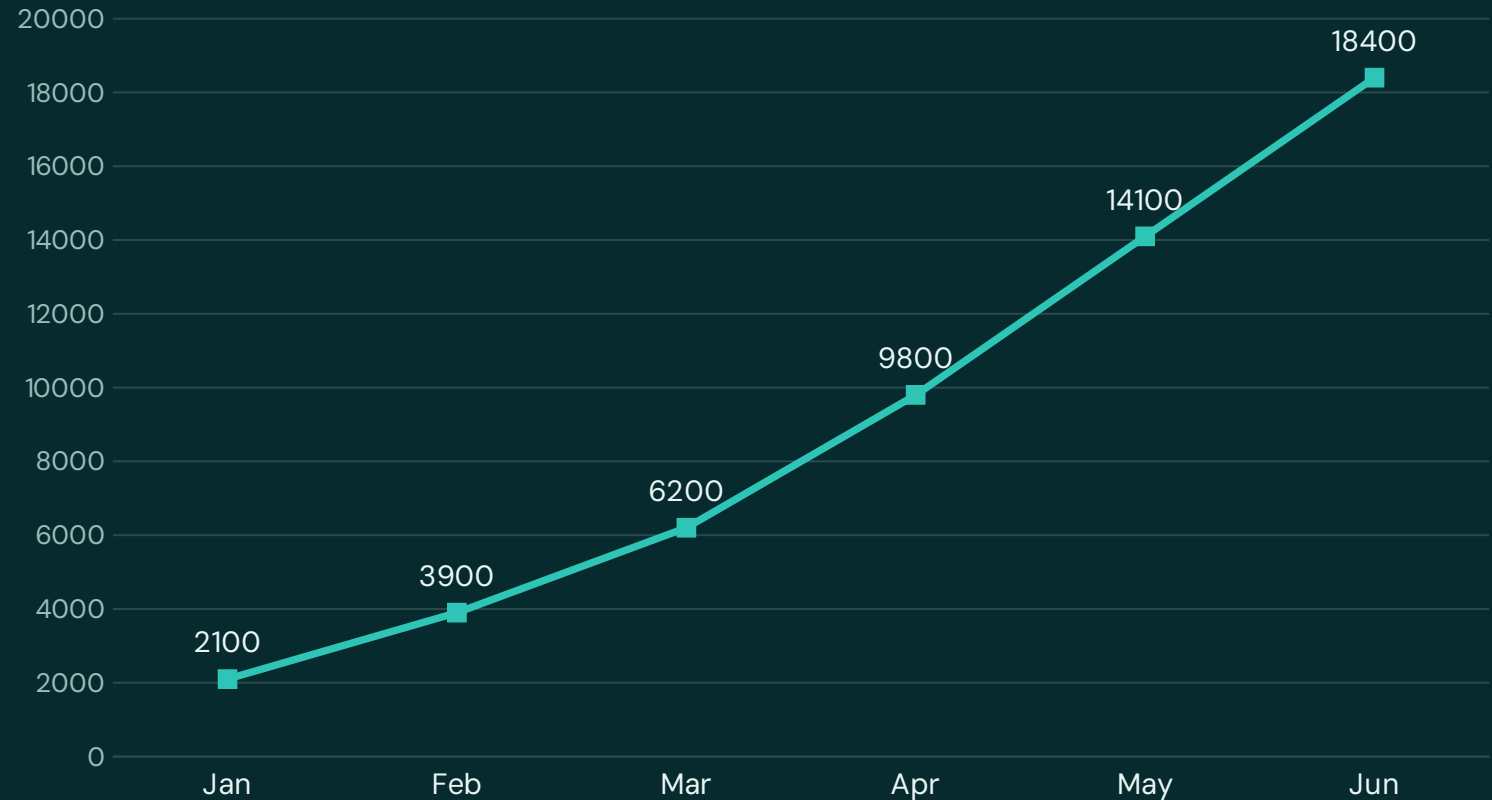
42%

month-3 retention

₹9.6 L

monthly recurring revenue

Sample data for illustration.



Roadmap

Q1

Launch v2

New onboarding and
payments

Q2

Expand

Three new cities

Q3

Partnerships

Two distribution partners

Q4

Scale

Break-even on unit
economics

The team



Kabir Rao
CEO

Ex-product lead at a fintech startup;
8 years building consumer apps.



Meera Iyer
CTO

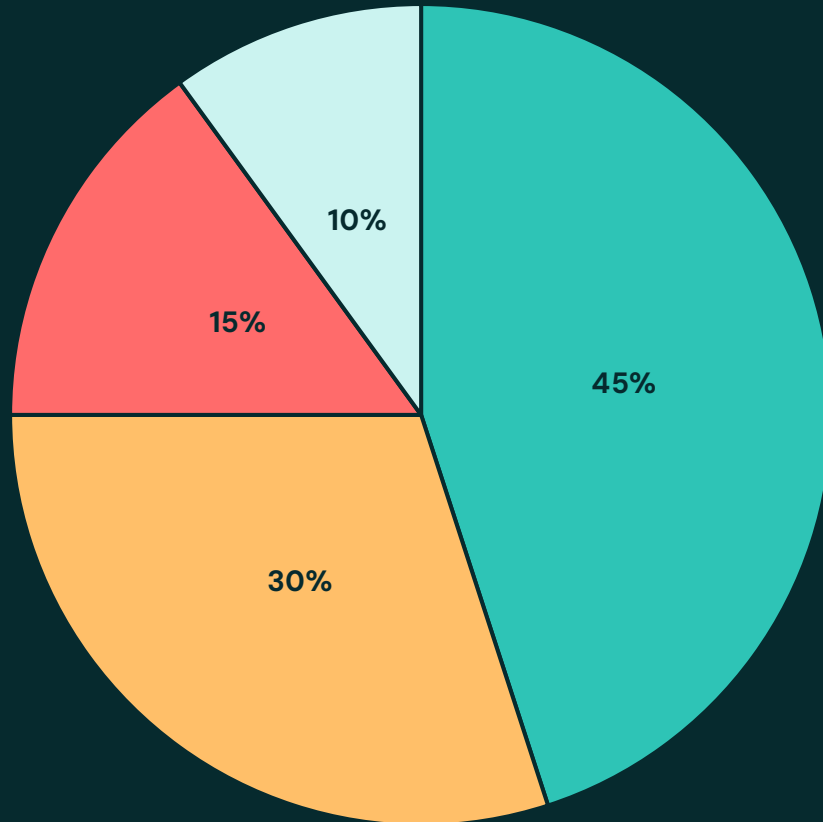
Built data platforms serving millions
of requests a day.



Arjun Nair
HEAD OF GROWTH

Scaled two D2C brands from zero to
profitability.

Use of funds



Sample data for illustration.



Power the switch with us

Raising ₹4 Cr to reach 1 lakh users in 18 months.

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