

SEED ROUND · 2026

MediQueue

Skip the hospital queue: book, track and pay from your phone

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Agenda

01

Problem

02

Solution

03

Market

04

Business

05

Traction

06

Ask

SECTION 01

PROBLEM

KEY IDEA

**Patients spend hours in
OPD queues for a ten-
minute consultation.**

The problem

The problem

01

Long waits

Average OPD waits run into hours.

02

No visibility

Patients cannot see when their turn will come.

03

Paper chaos

Files, slips and payments are all manual.

SECTION 02

SOLUTION

Our solution

A booking and live-token app for clinics and hospitals, with digital records and payments.

Patients book a slot, get live token updates and pay digitally. Clinics see the day's load in advance and cut crowding at the front desk.



Product screenshot

How it works



Book

Choose doctor and slot



Track

Live token on the phone



Consult

Arrive just in time



Pay

UPI, cards or insurance

SECTION 03

MARKET

Market opportunity

₹24,000 Cr

Total addressable market
(TAM)

₹6,500 Cr

Serviceable market (SAM)

₹420 Cr

Obtainable in 5 years (SOM)

Illustrative market sizing — replace with your own research.

Competitive landscape

Today's options

- ✓ Walk-in queues
- ✓ Phone bookings
- ✓ Paper files

MediQueue

- Live token tracking
- Digital records
- One-tap payments

Business model

01

Clinic SaaS

Monthly plan per doctor

02

Convenience fee

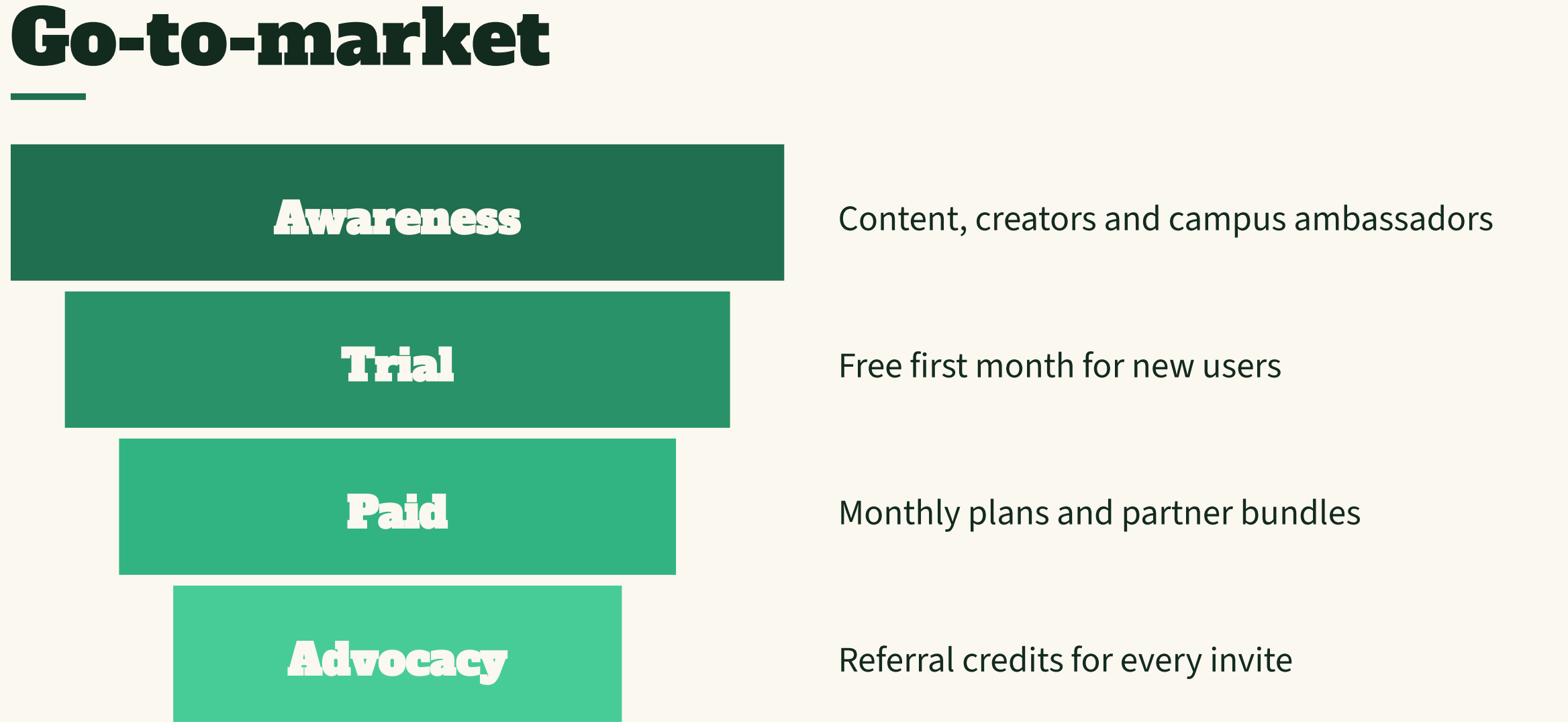
Small fee per booking

03

Insights

Analytics for hospital chains

Go-to-market



Awareness

Content, creators and campus ambassadors

Trial

Free first month for new users

Paid

Monthly plans and partner bundles

Advocacy

Referral credits for every invite

SECTION 04

TRACTION

Traction

18,400

monthly active users

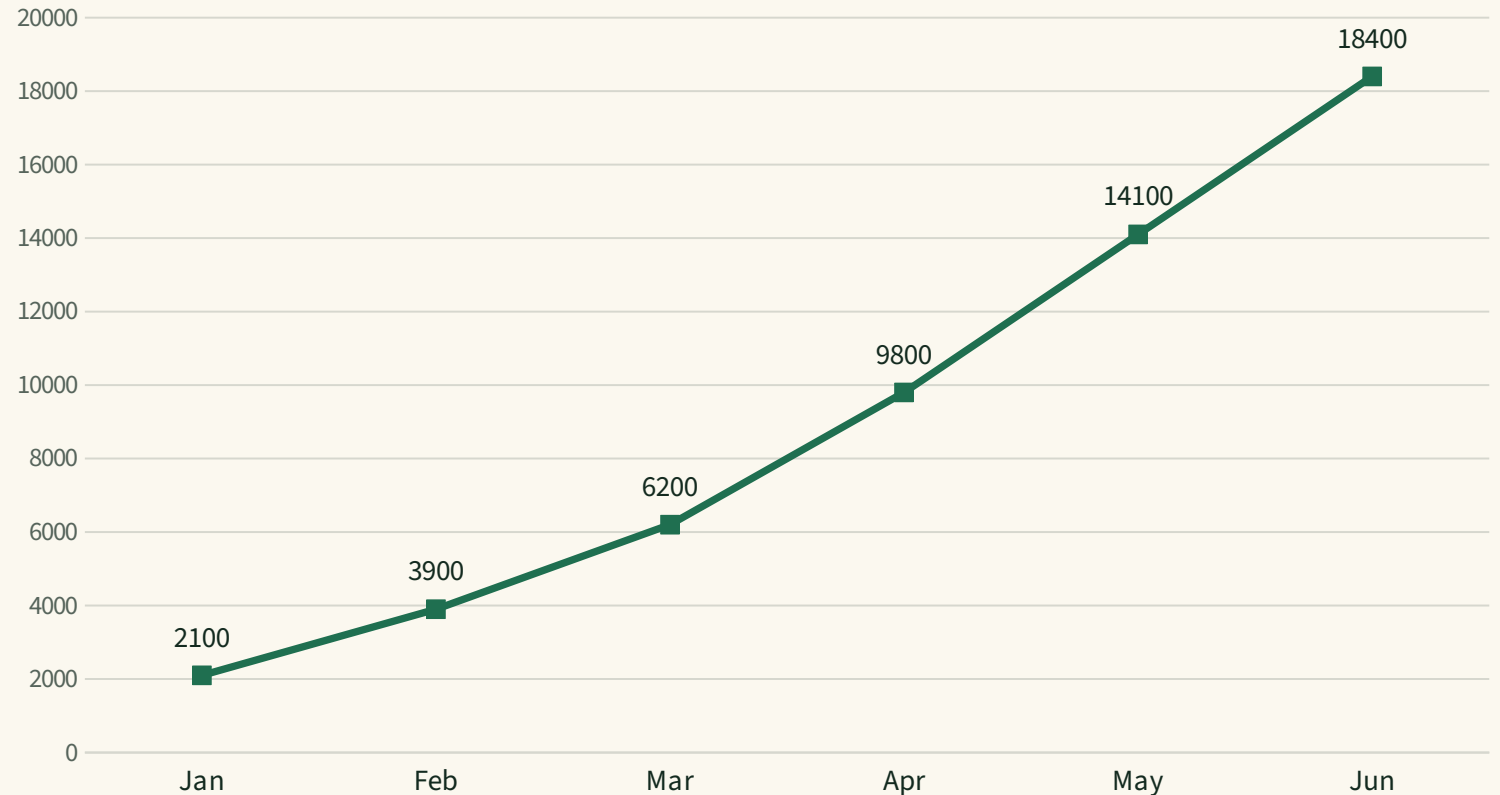
42%

month-3 retention

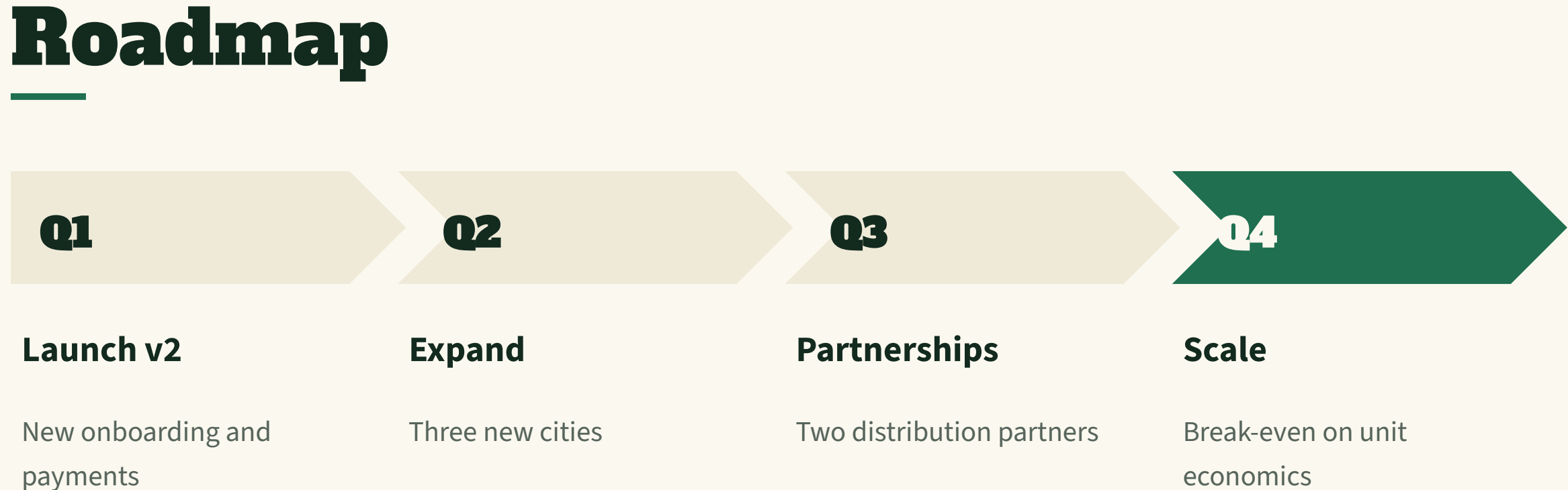
₹9.6 L

monthly recurring revenue

Sample data for illustration.



Roadmap



Q1

Launch v2

New onboarding and payments

Q2

Expand

Three new cities

Q3

Partnerships

Two distribution partners

Q4

Scale

Break-even on unit economics

The team



Photo

Kabir Rao

CEO

Ex-product lead at a fintech startup; 8 years building consumer apps.



Photo

Meera Iyer

CTO

Built data platforms serving millions of requests a day.



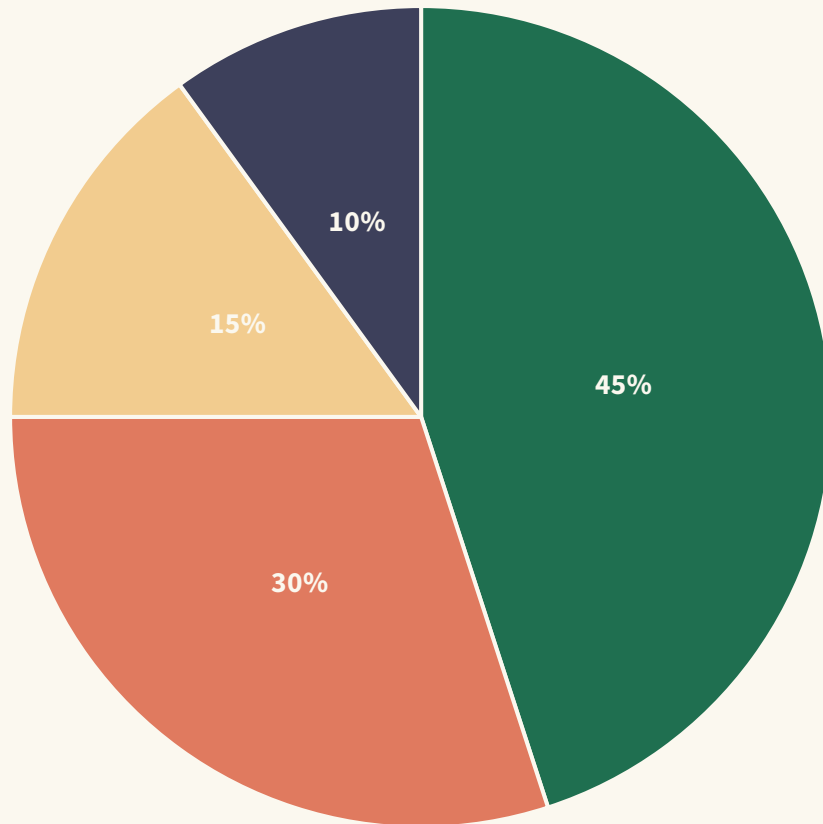
Photo

Arjun Nair

HEAD OF GROWTH

Scaled two D2C brands from zero to profitability.

Use of funds



Sample data for illustration.



***No patient should spend a day
waiting for ten minutes of care.***

KABIR RAO, CO-FOUNDER

Let's build this together

Raising ₹4 Cr to reach 1 lakh users in 18 months.

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