

ROHAN MALHOTRA

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EDUCATION

- May 2027 **Bramwell School of Business**, Philadelphia, PA
Master of Business Administration
Major: Strategic Management; Bramwell Fellow (merit scholarship)
Activities: Consulting Club (VP Recruiting), India Club, Venture Fellows
- May 2018 **Westbridge Institute of Technology**, Mumbai, India
B.Tech. in Mechanical Engineering
CGPA: 8.9/10 (top 5% of class)

EXPERIENCE

- Jun 2026 – Aug 2026 **Summer Associate**, Chicago, IL
Vantage Point Consulting
 - Built a cost-to-serve model for a Fortune 500 distributor; identified \$38M in annual savings.
 - Led workshops with 12 client executives; recommendations adopted in the FY27 plan.
- Jul 2021 – Jul 2025 **Product Manager**, Mumbai, India
Tidewater Logistics
 - Owned a fleet-routing product used by 4,000 trucks; grew revenue from \$2M to \$9M in three years.
 - Hired and led a team of 9 engineers and analysts across two cities.
 - Launched dynamic pricing, raising contribution margin by 6 points.
- Jul 2018 – Jun 2021 **Associate Engineer**, Pune, India
Kestrel Mobility
 - Redesigned a brake assembly that cut unit cost by 12% across 1.5M vehicles a year.

LEADERSHIP & ACTIVITIES

- Sep 2025 – Present **VP Recruiting**, Philadelphia, PA
Bramwell Consulting Club
 - Run case-interview preparation for 300 first-year students; organized 40 firm events.

SKILLS & INTERESTS

Skills: Financial modelling, SQL, Tableau, product strategy, pricing
Languages: English, Hindi (native), Marathi (fluent)
Interests: Squash, Hindustani classical music, travel to 30 countries