

ROHAN MALHOTRA

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EDUCATION

Bramwell School of Business, Philadelphia, PA May 2027

Master of Business Administration

Major: Strategic Management; Bramwell Fellow (merit scholarship)

Activities: Consulting Club (VP Recruiting), India Club, Venture Fellows

Westbridge Institute of Technology, Mumbai, India May 2018

B.Tech. in Mechanical Engineering

CGPA: 8.9/10 (top 5% of class)

EXPERIENCE

Summer Associate, Chicago, IL — *Vantage Point Consulting* Jun 2026 – Aug 2026

- Built a cost-to-serve model for a Fortune 500 distributor; identified \$38M in annual savings.
- Led workshops with 12 client executives; recommendations adopted in the FY27 plan.

Product Manager, Mumbai, India — *Tidewater Logistics* Jul 2021 – Jul 2025

- Owned a fleet-routing product used by 4,000 trucks; grew revenue from \$2M to \$9M in three years.
- Hired and led a team of 9 engineers and analysts across two cities.
- Launched dynamic pricing, raising contribution margin by 6 points.

Associate Engineer, Pune, India — *Kestrel Mobility* Jul 2018 – Jun 2021

- Redesigned a brake assembly that cut unit cost by 12% across 1.5M vehicles a year.
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LEADERSHIP & ACTIVITIES

VP Recruiting, Philadelphia, PA — *Bramwell Consulting Club* Sep 2025 – Present

- Run case-interview preparation for 300 first-year students; organized 40 firm events.
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SKILLS & INTERESTS

Skills: Financial modelling, SQL, Tableau, product strategy, pricing

Languages: English, Hindi (native), Marathi (fluent)

Interests: Squash, Hindustani classical music, travel to 30 countries